

Example Candidate Responses Paper 4 Data Response and Essays

Cambridge International AS & A Level Economics 9708

For examination from 2016





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Contents

Contents	3
Introduction	4
Assessment at a glance	6
Paper 4 – Data Response and Essays	7
Question 1	7
Question 2	14
Question 3	30
Question 4	44
Question 5	61
Question 6	69
Question 7	80

Introduction

The main aim of this booklet is to exemplify standards for those teaching Cambridge International AS & A Level Economics 9708, and to show how different levels of candidates' performance (high, middle and low) relate to the subject's curriculum and assessment objectives.

In this booklet candidate responses have been chosen to exemplify a range of answers. Each response is accompanied by a brief commentary explaining the strengths and weaknesses of the answers.

For each question, each response is annotated with a clear explanation of where and why marks were awarded or omitted. This, in turn, is followed by examiner comments on how the answer could have been improved. In this way it is possible for you to understand what candidates have done to gain their marks and what they will have to do to improve their answers. At the end there is a list of common mistakes candidates made in their answers for each question.

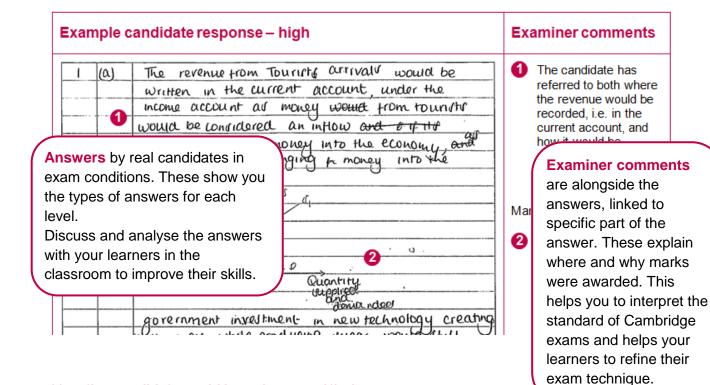
This document provides illustrative examples of candidate work. These help teachers to assess the standard required to achieve marks, beyond the guidance of the mark scheme. Some question types where the answer is clear from the mark scheme, such as short answers and multiple choice, have therefore been omitted.

The questions, mark schemes and pre-release material used here are:

Question Paper 21, June 2016		
Question paper	9708_s16_qp_21.pdf	
Mark scheme 9708_s16_ms_21.pdf		
Question Paper 42, June 2016		
Question paper 9708_s16_qp_42.pdf		
Mark scheme 9708_s16_ms_42.pdf		

Past papers, Examiner Reports and other teaching and learning resources are available on the School Support Hub at www.cambridgeinternational.org/support

How to use this booklet



(e) This response could have been improved by the candidate explaining more clearly how new technology

would lead to an increase in productivity and efficiency likely strength of the link between investment and an i

How the candidate could have improved their answer

(f) This response could have been improved by furthe awarded all four marks for the discussion but there we candidate was awarded one of these two marks for m discussed, but this evaluation could have been developed.

This explains how the candidate could have improved their answer and helps you to interpret the standard of Cambridge exams and helps your learners to refine exam technique.

could also have brought in the concept of income elasticity of demand in relation to changes in income and decisions to go on holiday.

Common mistakes candidates made in this question

In (a), most candidates referred to where the revenue from tourist arrivals in Fiji would be recorded, but relatively few went on to state how it would be recorded.

In **(b)**, most candidates were able to show how the gother price of sugar produced in Fiji, although a few can to the right, bringing about a rise in price, rather than a

This lists the common mistakes candidates made in answering each question. This will help your learners to avoid these mistakes at the exam and give them the best chance of achieving a high mark.

Assessment at a glance

For Cambridge International AS & A Level Economics, candidates:

• take Papers 1 and 2 only (for the Cambridge International AS Level qualification)

or

 follow a staged assessment route by taking Papers 1 and 2 (for the Cambridge International AS Level qualification) in one series, then Papers 3 and 4 (for the Cambridge International A Level qualification) in a later series

or

 take Papers 1, 2, 3 and 4 in the same examination series, leading to the full Cambridge International A Level.

All components are externally assessed.

Component	Weigl	nting
Component	AS Level	A Level
Paper 1 Multiple Choice 1 hour		
30 multiple choice questions based on the AS Level syllabus content 30 marks	40%	20%
Paper 2 Data Response and Essay 1 hour 30 minutes		
Section A: one data response question (20 marks) Section B: one structured essay from a choice of three (20 marks) Based on the AS Level syllabus content 40 marks	30% 30%	15% 15%
Paper 3 Multiple Choice 1 hour		
30 multiple choice questions based on the Additional A Level syllabus content 30 marks		15%
Paper 4 Data Response and Essays 2 hours 15 minutes		
Section A: one data response question (20 marks) Section B: two essays from a choice of six (50 marks) Based on the additional A Level syllabus content 70 marks		10% 25%

Note: Papers 3 and 4 test the additional syllabus content for A Level, but also require a knowledge and understanding of the AS Level syllabus content.

Teachers are reminded that the latest syllabus is available on our public website at **www.cambridgeinternational.org** and the School Support Hub at **www.cambridgeinternational.org/support**

Paper 4 – Data Response and Essays

Question 1

Example of	candidate response – high	Examiner comments
1 (a)	One government policy is the introduction of schemes which would help people buy property, increasing consumer spending and, by extension, aggregate demand (AD). The second policy that could boost AD is low fixed interest setest rates which would make borrowing money cheaper, discourage sawing and encourage spending.	1 Two policies are identified. Mark for (a) = 2/2
2	Firstly, improvement in bousing market would indicates that investment and employment in that inclustry has improved which would have an overall positive impact on economic growth and unemployment in the economy. These could lead to better living standards as increased investment and employment would raise disposable income thanever, it is mentioned that property prices have been increased as well which could offset the rise in income by lowering real incomes. Still, despite the chances of inflation, increased spending on houses would not only cause economic growth but people with be enjoy better lifestyles due to owning their own homes which would improve general weltare. Through there are government through taxes; the government can use the revenue on welfare projects like providing health care and education. This would improve the wellbeing and posednel skills of lisbour in the economy A more productive and skilled workforce will recieve more wages which would easy again raise living standards. The article states that government schemes and low interest rates have made it easier for buyers to buy houses. This increase in demand has a resulted in	This is a well written paragraph which links house building to economic development and improving standard of living. Mark for (b) = 5/5

Example c	andidate response – high, continued	Examiner comments
3	increased property prices (seven times the average wage). However, while this has improved investment and employment the increase in prices can be troublesome in the future. The article mentions that soles of houses have increased due to borrowing which could lead to people having very high debts. Spending would therefore, fall and the demand for housing would decrease causing prices to fall too. On top of that, falling spending would cause AD to fall to leading to a fall in economic growth. Also, the article mentions that expenditure of bousing controlicts the export ted growth favoured by the government. So, this proves that the article controlicts the view that an increase in house prices is an improvement for an economy.	3 A series of points which suggest that rising house prices do not necessarily bring only positive effects. The paragraph concludes correctly. Mark for (c) = 4/6
	Two macroeconomic aims of a government can include reducing unemployment and controlling to inflation. An increase in growth through consumer spending	4 Two clear aims.
5	would increase AD which would have the following effect: A shift in AD to AD. Per	5 Good analysis of the effects of consumer spending.

Example candidate response – high, continued	Examiner comments
On the other hand, growth through exports would also encourage investment if domestic firms start earning more from exports. This would help rature unemployment as exporting firms may hive more workers to increase production. An increase in exports would cause the exchange rate will make exports. A depreciation in exchange rate will make exports cheaper which would further invade cales made from exports—as long as they are price clastic—as—but imports would become expensive IT the economy depends too much an imports For ow materials and other necessities then this can cause imported inflation. However, if imports are not imported inflation to the expensive one not imported inflation.	6 The candidate correctly identifies the effect of increased exports on employment. Mark for (d) = 5/7
and may improve BOP.	16 out 20

- (c) A wider range of evidence from the passage could have been included in the answer.
- (d) The analysis of growth through exports needed to be more clearly linked to the aims.

Marks awarded = (a) 2/2, (b) 5/5, (c) 4/6, (d) 5/7.

Total marks awarded = 16 out 20

determined in the imposing manximum. Games to boost. (b) Economy can be in the housing a compare the course output and ach rates being law investment would causing the Advance which is spending within the constitution that in 2013 wage rate who income in the causing the current of the effects which debt which income in the causing the current of the government.	ponse – middle	Examiner comments
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in the housing a company the course and act to the course the course accurring the Advisor which I was a price clearly within the company and that in 2013 was a that in 2013 was a the course and the co	wenchir in various ways from a "marked improvement	
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C) The avhice doe price is an that in 2013 wage vate whi income in the causing the curre and s the effects high debts who	nac caused the ODP of the country to mice and	three points but does
Spending within price clearly within the co paret: (c) The avrice doe prices is an that in 2013 wage rate whi income in the causing the curre ends the effects high debts whice	o fall. Movemen this will also increase consumer	not provide a developing narrative of
price clearly within the co paret. (c) The avholo doe prices is an that in 2013 wage rate whi income in the causing the curre and the effect high debts who	the country and demand. Also lactly the fall in	their connections.
(c) The avvice doe prices is an that in 2013 wage yets whi income in the causing the curre ends the effects high debts whice	determines that budget there is low inflation	
faces. (c) The avvice doe prices is an that in 2013 wage vate whi income in the causing the curre and s the effect high debts whice	swany which neane concurred have high purhading	Mark for (b) = 3/5
prices is an that in 2013 wage vate whi income in the causing the curre ends the effect high debts whice The government	3	
prices is an that in 2013 wage vate whi income in the causing the curre ends the effect high debts whice The government		
that in 2013 wage vate whi income in the causing the cover ends the effect high debts who	ce commadict the view that an increase in house	
wage vate whi income in the caucing the curr ends the effect high debts whice The government	improvement for an economy, Firstly it is stated	
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causing the current of the effect which debts which the government of the control	ch cauced a vice in borrowing relative to their	
ands the effects high debts whice The government	future, when the demand and supply conditions	
high debts which	ent situation will not last fovever, and when that period	A The second of the second o
The government	on housing market will hove many people with	3 The candidate explain
	in will be very victing and works off for economy-	why the article contradicts the
	ent does so much expenditione on Mouse manual-	statement, using two
	fact the AD curve of the economy covering	examples from the tex
the quantity	demanded to fall and price to vice of	Mark for (c) = 3/6

and the GDP of the county view verulting in economic growth Secondly growth in economy will be two because of the growth-led model this is, because one macro economic possey or aim of the government is Balance of Payment Swipus which leeps account for all the transactions rauen between two countries therefore if trade baniers are removed and if the exports are greater than imports of county there will be goode coming into the county from outside so this will might readt in BOP Supplus eausing to achieve it macro	ample o	candidate response – middle, continued	Examiner comments
aim, and some credit is awarded for a limited attempt to link it to the exports one greater than imports of country there will be attempt to link it to the exports one protect than imports of country there will be attempt to link it to the export lead growth element of the stem.	(d)	the hoveing market. Increase in growth through consumer specifing it possible therefore when the country, which will cause the money supply of the economy to mice inventing also effect the aggregate demand curve country the AD to shift towards left resulting in a mice in quantity demanded and a fall in Price, this will cause two effects the price falls this means the inflation in the economy is now moreover due to increased output the labour will be more effected the and the GDP of the country view resulting in economic quantity. Secondly quowth in economy will be two because of the growth-led model this is, because one macro economic possess or	4 This is credited as one aim.5 This can be more
		countries therefore it trade barriers are removed and if the exports one greater than imports of country there will be goods coming into the country from outside so this will might result in BOP supplus covering to achieve its mocro	aim, and some credit i awarded for a limited attempt to link it to the export lead growth

- (a) The candidate needed to read the text more carefully: the second policy they identified was not in the passage.
- (b) The candidate needed to explain how the points identified bring about a benefit to an economy.
- (c) Only two of the relevant points were used to support the argument for contradiction.
- **(d)** The first aim was not clearly stated, and the link between it and the two policies needed development. For the second aim, more discussion of the effects of the two policies was required.

Marks awarded = (a) 1/2, (b) 3/5, (c) 3/6, (d) 3/7.

Total marks awarded = 10 out 20

Example candidate response - low

(9) The two government prolices are the fived unterest vates being at on all time low at the central bank and also the government scheme 1 to help people wishing which meant people heed 2 when buying property. not find a large deposit Animpa c a marked , and the housing market may (6) benefit an economy through threstment increased investments and the vising employment in the construction industry. This will improve standard of living of the people and increase consumption. This increases tax revenue for the government which 3 can optiminally be used to insceas build more projects for welfare and It will lead to economic growth. Firms will also be a late to have higher profits. Economic growth is that when there is an a real increase in & real GDP or output - it man man that the market is more elonomically ethicient and making ophinum use of out put Economic growth is when there is a new increase (0) in GDP/ output. A. It can be represented a by consumor appools m. 1900 N' 4 ppf capital good N M

Examiner comments

- 1 First correct policy.
- 2 Second correct policy.

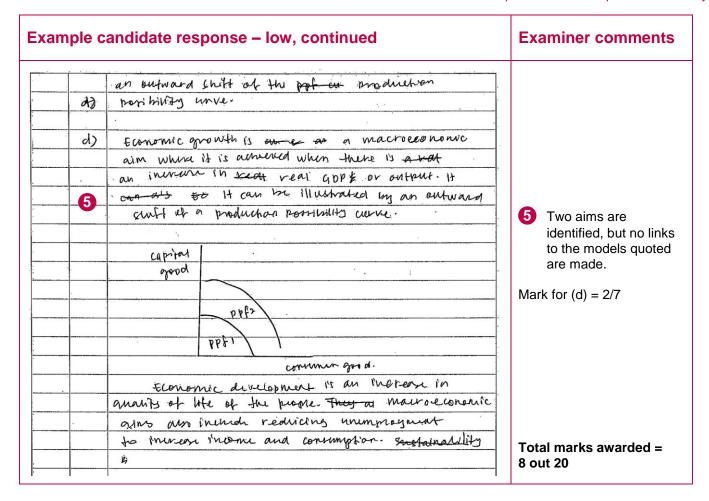
Mark for (a) = 2/2

The candidate makes a clear link between rising investment/ employment and government income, leading to a higher standard of living overall. Some reference to the multiplier process would have completed the answer.

Mark for (b) = 4/5

The candidate has not answered the question here.

Mark for (c) = 0/6



- (b) The candidate needed to explain how the points identified bring about a benefit to an economy.
- (c) The candidate did not answer the question set.
- (d) The candidate identified two macroeconomic aims but needed to discuss how these were affected by the two growth models in the question.

Marks awarded = (a) 2/2, (b) 4/5, (c) 0/6, (d) 2/7.

Total marks awarded = 8 out 20

Common mistakes candidates made in this question

- (a) Referring to fiscal policy when this is not mentioned in the article.
- (b) Not linking the effects identified to an economic theory, e.g. the multiplier process.
- **(c)** Candidates often repeated the answer to part (b) here, ignoring all the evidence in the article which pointed to a contradiction. Often no conclusion was drawn.
- (d) Having identified the two aims, candidates did not apply the two suggested models to those aims.

Question 2

xampl	e candidate response – high	Examiner comments
d	Section B.	
02	A free morbet system is where the forces of demand and supply allocate the economists scarce resources and determine the equilibrium price. It is characterized by consumer sourcignty, competition, low prices and a midd choice for	A clear definition of a free market system.
	consumers. The producers are deemed as servets to the consumers and hus have to pay produce exactly what is demaded by the austoness. Economic efficiency refer to a situation	
	where the heat of combination of the nort types of goods and services in the higher quantity. Economic efficiency has & to aspects, productive and allocative efficiency. Productive officiency and occurs when the meant possible resources are	
	2 keing used to produce maximum possible out come. On an enouny wel, productive efficient is once can be shown by any point on the production possibility ourse:	Productive efficiency is not required by the question.
	croody productive of hairmay	

Example candidate response - high, continued **Examiner comments** crietorias production or lowest average Towest point of the average with aime (technical ATC ATLY A7C3 attacethire efficio 3 3 A sound explanatory paragraph on allocative efficiency. to a good is produce r

Example candidate response - high, continued **Examiner comments** 4 A good illustration of 4 efficiencies, which suits the context of the question. ATC MR=AR=D duchter =mc and it i the market fails to allocate markets - Fins **5** Given the previous (5) analysis, a logical approach to identifying and analysing inefficiency.

Example candidate response – high, continued **Examiner comments** mc = MR mc ATC. 6 A further example of market failure linked to inefficiency.

Example candidate response - high, continued **Examiner comments** Pernent choop awards in WZB=WIEB. MSC= MPC MSC= WAC+WEC. 7 A good analysis of both negative and positive externalities and efficiency.

Example candidate response – high, continued	Examiner comments
(Contined) (2) Trus, the Journment intercientifus inorder to bring to usumption upto socially desirable to hueling virgulosides 8 towarder, gout failure may also occur is the gout over subsidises or over takes such goods. This, instead of efficiently allocating resurces, may lead to further districtions	8 Some limited discussion of government intervention and its drawbacks here.
fare problems in realising or tax bying the exact amount of tax and subsidy to be used thus Acrewer the yout also may high to aliene efficient allocation Treso rees. Marcore, The view mat people annot be trusted a me baing Their choice and mad hey hours know what is kept for	A neat concluding paragraph which reflects the free market approach.
then to against principles of a free morthet. The first face not get to drove people is precences. Also, this view someditte with evangic meany that states. consumer 5 are sovereign and know hest.	Level 4 Total marks awarded = 19 out of 25

A more thoroughly developed discussion of government policies, linked to each form of inefficiency, would have improved the answer.

Example candidate response - middle **Examiner comments** 色 of the conjuner preduction of good and best was Efficiency can be A good definition of a market system. capit The candidate has a (msumpr goods good understanding of allocative efficiency and explains it well, 2 If the economy is appealing at an though possibly at too that economy much length.

ampi	e candidate response – middle, continued	Examiner comments
_	sella be illa collection of the second	
	suld to pallocative espicent If the economy	
	is operating at point E in the above diagram	
	Than examiny should use its week appident	
	resources to come at any point on PPC.	
	Houser, point Fi outside the PPC and	
	It committy in attainable with the comment	
	resaurces.	
	When talleing about the firm, it will	
	be allerable efficient when the 15 Price will	
	equal its marginal cost. This will result in	
	higher consumer surply This can be show	
	by Me following diagram of consumer and	
	producer surply:	
		55
	1 1	
	BE	
	10 P F	
	200	
	The orace diagram region A and	
	B is the consumer surplus and C and D	a
	on preducer surples, it the correct amount	
	of grantsty D pressured where MC = P	
	Any increase or decreose in the prediction	

Example candidate response - middle, continued **Examiner comments** ideals bed by region B D F ma F Produtine officiency is the goods and sorvices at the laws + point unds the mudeston esing malt efficient technology 3 This page on 3 Gost 1 productive efficiency is not required as the question deals with allocative efficiency. Cleanbity the above diesem AC3 is lovert achieving this Ala is least persible cost of Erm should produce at to predictive efficient As It was discuss earlier, the & purate fum, work for their solf interest and hart to moximize the profits so

Example candidate response – middle, continued	Examiner comments
try to allecate the researce in such a memore that they can selve to all the prest and want of the consumer So they must be allacative a trivial Secondly to increase prohity, som will decrease to cost and will use most afficient topologie and production. They they must be prost-close. Otherent Therefore, in man, incompanies they full to afficient vicus as afficiently their by This is because fairnets tom built movimise its profits where it MR will be equal to My not where MC = P. This is shown below: Quill profits a fire are a flewhere its MI-MR PI	4 A good use of monopoly to illustrate inefficiency.

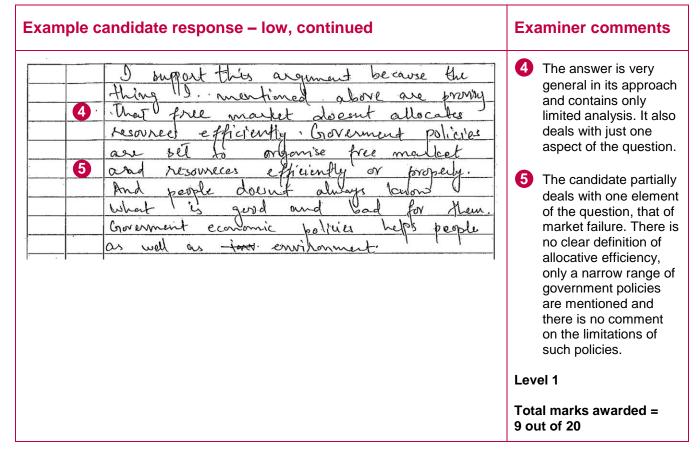
Example candidate response - middle, continued **Examiner comments** consumer surply and create dead weight loss This it realts in in-elling Maket fulise prist tober where there is 5 Further good examples high externality Fxtoendity is the of causes of cast to the third party who is not molesd inefficiency are dealt with in these three The preduta process, such as pulletian paragraphs. factories To maket system This is common that the good and services with negative externality is also produced and good with positive extoundity not prediced up to the appinal loval. This, it will domage the en-ironsent Commerce das not have perfect montedge which the preducer will have Then It result in some cast one pointered to consumer and producer enjer known another example of ins-perfect knowledge is that of marit and damerit sands Due to importect intermobius conjume does not know the importance and home bits and mount good, uch as edication and bealth, Min, they are under consumed while deperit good such as alcohol have his demand and They are over price over insumed It is righted in inte inethicina, Jost, maket will never preduce the public good such as street lights and

government limited. It is possible as but fails to they might to the ineff previously The constant phase of the contest predicts The constant phase of the contest predicts The constant phase of the contest predicts The constant phase of the constant the constant ph	comments	Examiner comments
Level 3	ragraph on ment is very It mentions e approaches, to explain how ght be applied nefficiencies sly identified.	6 The paragraph on government is very limited. It mentions possible approaches, but fails to explain how they might be applied to the inefficiencies previously identified.
Necessary: Total marks av 15 out of 20		Total marks awarded =

The candidate dealt with two aspects of the question well: a definition of allocative efficiency and forms of market failure. The role of government intervention and the limitations of that intervention were not discussed fully enough. This meant the conclusions reached were limited.

cample candidate response – low	Examiner comments
Eree Market is depend only on private people or firms and uses frice mechanism. of Demand and Supply. Free Market shreetimes is good that individuals, and economy's because frame market is lossed on consumer meeds and wents on produce only in the demand of einsumers In a free market, profit is a main aim of the firms. They produce everything of consumer wants and not think labout the side effects of some production people do not know that what is good for them and choose things that are harmful for them as well as for environment. Free market commot allocate resources efficiently and worste the resources of it. For entample a firm of chemical orodiction in a free market can produce chemical and their wastes through the difficult to fifte water feople have to pay cost for chemical and their wastes through the difficult to fifte water from this waste the government intervenes and impose for encourse through the recombe three for people and environment for encourse breach for the open and environment for encourse three on power on the profect people and environment for encourse threen to produce of profect people and environment for encourse threen for permits.	The opening page is a good general discussion of features of a market economy, but it contains no reference to efficiency. A description of externalities.

Example candidate response – low, continued	Examiner comments
Free Market is a propril based market so they produce anything like domesit goods. Danselit goods and boad for us and for our health such as fast food, cigarette and alcohol consuming. Therefore Cnowsoment policy of taxes on these items such as on alcohol on cigarettes helps speoplement accords environment. Government also set barriers on the imports of allehol and in some economies such as KSH (SAUDI- tonned the consumption of alcohol. Government as well as provides merit goods such as education and free thospital which free market is failed to fully give benefits of it. Though free market also books provide education and hospitals but some people with loss incomes not affect them. As well as worne information is given in free market and army police: And some consumers or people do not know and donot have information about what is good on what is sad so they long everything on high prices in the free market the from why decisions samethres by companyer who do advertisments free Market walket resources in such thing which can be better use in such thing which	3 This part of the answer is the best in terms of analysis.

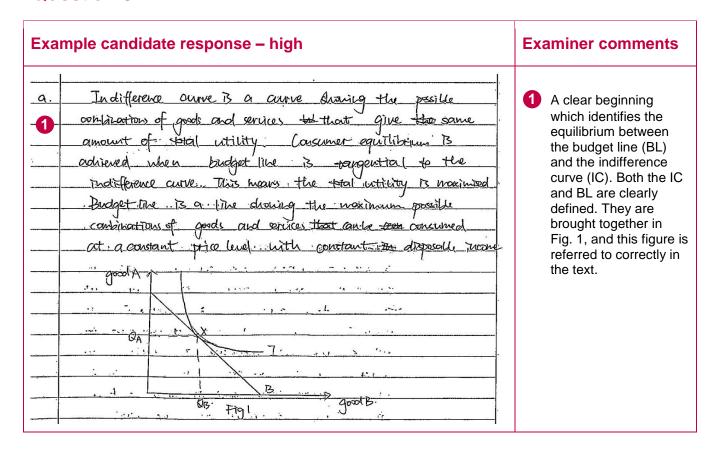


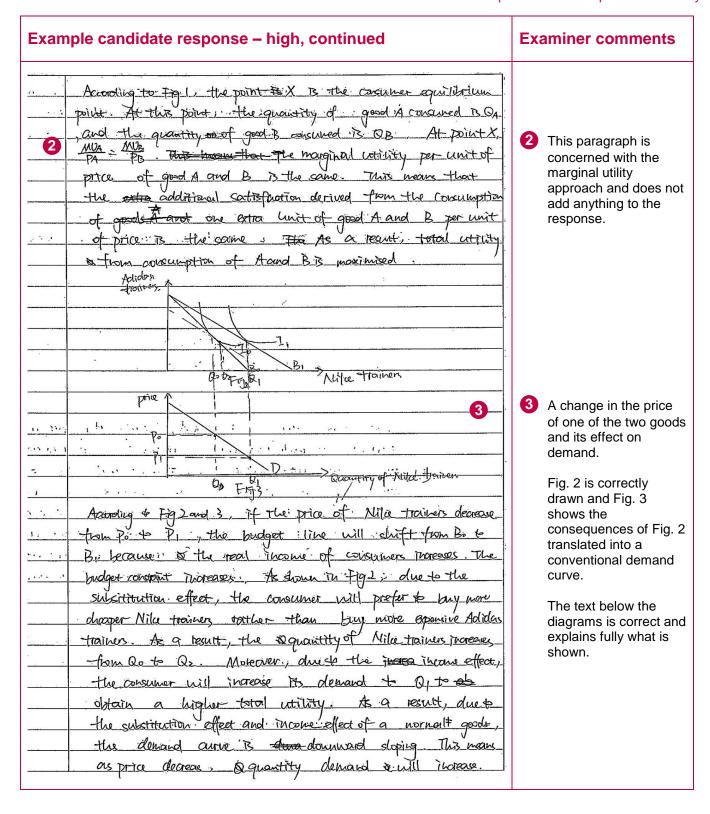
The candidate needed to provide a clear definition of allocative efficiency and discuss a broader range of examples of inefficiency, then suggest a number of government policies and comment on the limitations of such policies.

Common mistakes candidates made in this question

Some candidates wrote at length and unnecessarily about productive efficiency. Some candidates did not realise that there were four elements that needed to be covered: the definition of efficiency, the market's failure to achieve efficiency, government policies aimed at addressing this failure, and the limitations of those policies.

Question 3





Example candidate response – high, continued	Examiner comments
In conclusion; tober for an almormal good little giffen good, the nagative income effect will be grooter than positive substitution effect. The Therefore, the demand course is inpurared deping.	Mark for (a) = 12/12 Level 4
b. Inditect tox is the tex imposed on goods and services. The effect of, tox may algebra on price elasticity of goods. Gan Gan Gan Gan price elasticity of goods. Gan	This response identifies the effects of an indirect tax on both goods, and correctly illustrates and analyses these effects.

Example candidate response – high, continued	Examiner comments
However, if the domand for goods is is pitce pice isolastic. the shift of budget line will be at a lower extent to a possibly because most of the tex is payed by the producers as is the cost of production. Moreover, if the demand for goods is in perfectly pitce isolastic, the increase in Indirect lox will not affect the consumer equilibrium because the tex is istally paid by the producer is and the quantity clemanded will not dange. Furthermore, increased tox may load to more about the loss of congenitive age of goods and services. The a persunt they may too maintain, not even force the pice is in order to achieve congentitiveness. Ourd oaks more sales turnover	This loses focus on the aim of the question, i.e. to discover and analyse the income and substitution effects of a relative price change in the two products.
the demand for goods and services is price industic and, and the prit depends on the objective of the firm. If the	Mark for (b) = 6/13 Level 2
1 firm aims advates novimisation, equilibrium may not be affected by the tax:	Total marks awarded = 18 out 25

(b) More developed discussion of the effect of a price change on one good was needed here. This would have allowed the candidate to explain the difference between income and substitution effects.

Marks awarded = (a) 12/12, (b) 6/13.

Total marks awarded = 18 out 25

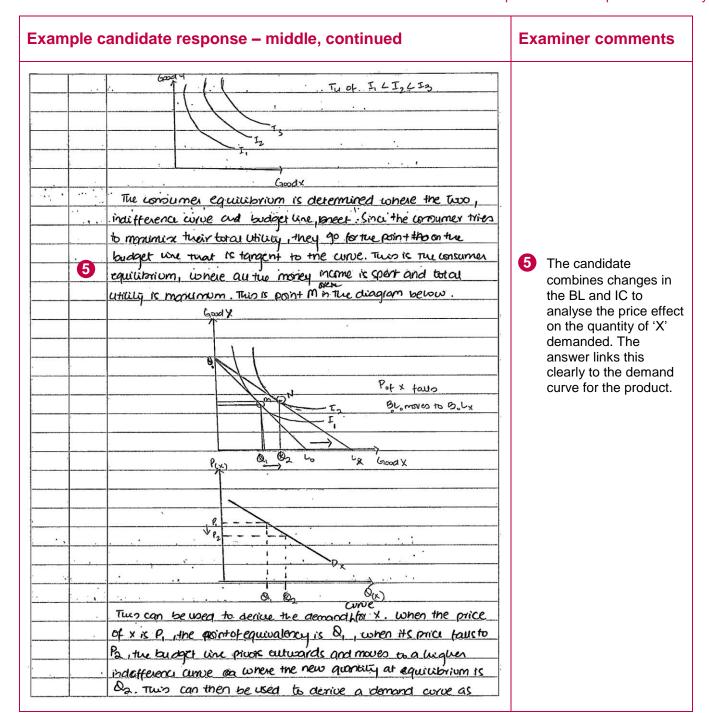
Example candidate response - middle

3 Consumer equilibrium is a concept that makes up a very . big part of manginal utility theory, manginal utility theory 1 bewever states that consumers aim to monumine their total utility which is the total some spackion one gains from consuming . In this theory a few anoumptions have to be made; consumers behave nationally, they have a fined money income, their demand makes up a very small portion of the market almond, therefore does not affect the price, they know h how much sortio faction they gain from consuming that good and author morey more is spent (no borrowing or sawing). In consume equilibrium, a things one used in budget lines budget lines and indifference curves albudget lines are becomes to sa line. that snows all the possible combinations of a good one can buy give their current money income. A change in price of kithe apod and or money income will slift the curve, pivotal or by a certain amount. They exe Bubi 2 original BL BL fall in P(x) = BL B fail in moneyiname= 8262 0 L Goodx shows the combination An inautherence curve on the other hand measures the to of goods that yield the same total littlety. Since the total utility on any point on the curve is the same, the consumer is indifferent to it. They are conven to the origin because as lon of one good is consumed, its manginal utility increases therefore they quantities is two watering to give it up and required more lof the other good to give upone of the first good. The further away the indifference whe from the origin, the ligher the total utility

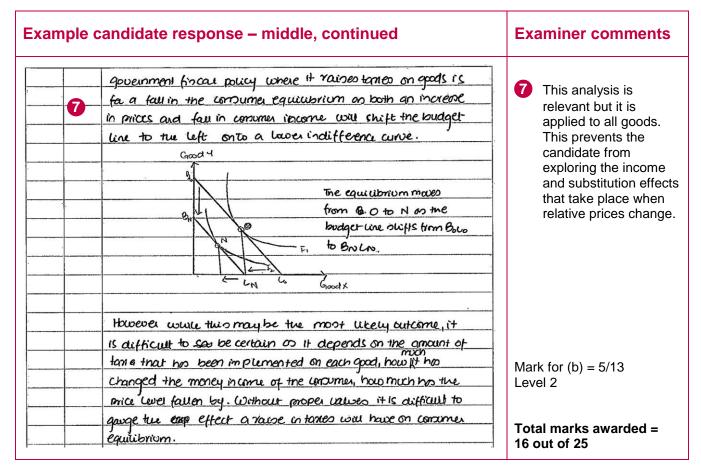
Examiner comments

1 An opening paragraph based on utility theory. Some limited statements towards the end of the paragraph refer to indifference curve analysis.

- A good paragraph on the budget line (BL) definition and illustrations of changes in the BL
- Here, the candidate defines, illustrates and explains the concept of indifference curves (IC) correctly.
- The reference to marginal utility is a distraction, as IC analysis is based on the concept of satisfaction.



Example candidate response - middle, continued **Examiner comments** no we know what the quantity the consumer demands Mark for (a) = 11/12with a change in the price of the apod. Level 4 Governments implument frical policies in order macro economic objectives. A fincal policy is one where they queinment alters its spending or its torration on the copylight two types; discretemany, and mon-discretionary. Increasing takes on goods is a new man contractionary policy, when it raises takes on Tuco results in a . cay The candidate's 6 Pricerevel opening paragraph LEAS focuses on fiscal policy rather than on a change in taxes on goods. The analysis is good but misplaced. eca GOP aereases A raise in tan increases the national income which means that the consumes money income has now fallen, addutionally, the AD, shifts back to AD2 and price level falls that results goods. Depending on how significant in a facu of prices of the each effect is; the consumer equilibrium mayor increase, faul or stay at the same, thousiner since the goods are burng taned, it is likely that a the goods expensive even if the price level falls and tanation is inflationary. Thurefore the most likely result of



How the candidate could have improved their answer

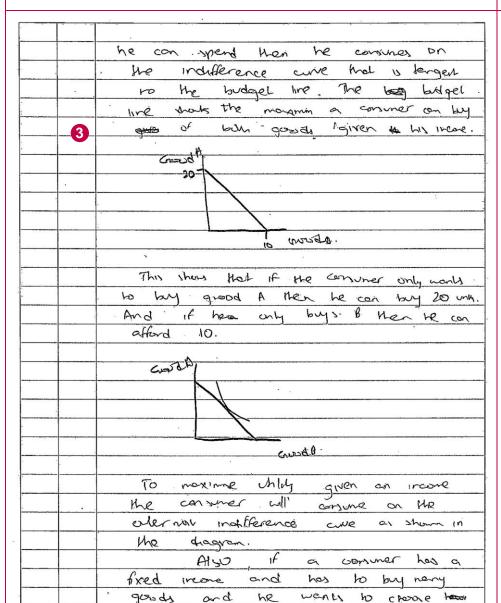
- (a) The candidate needed to refer to satisfaction rather than utility in this answer.
- **(b)** More developed discussion of the effect of a price change on one good was needed here. This would have allowed the candidate to explain the difference between income and substitution effects.

Marks awarded = (a) 11/12, (b) 5/13.

Total marks awarded = 16 out of 25

Example candidate response - low **Examiner comments** 3. beycally shows SNO Sto a whilip by consumer gains buying two goods. Les 35 Good A -IC GoodB indifference The cine decreasing has gradient diminishray because me law My slalls marginal 0 1 The candidate provides shly marginal garned reem decreaing. a good explanation of Thy goes down. The he 0.3 the shape of the B has less of he give 10 indifference curve. 40 convners like nore to gan Uhlory to much as possible and gain 00 when a commer done this 15 pays or, CUNP. ollernost nonference alectrost euro provides the maximum chly both. Goods. Goud A a bread 2 This is a good wer ld The provid & une the convner 2 explanation of the 4 with She moximm MISO consumer seeking a given Income a consumer has higher indifference curve to provide higher levels of satisfaction.





O.F

much

the

how

f=11000

Examiner comments

3 The candidate introduces and explains the role of the budget line, linking it to the indifference curve.

No conclusion is drawn regarding the amount of good A and good B chosen.

bo

he will

principle.

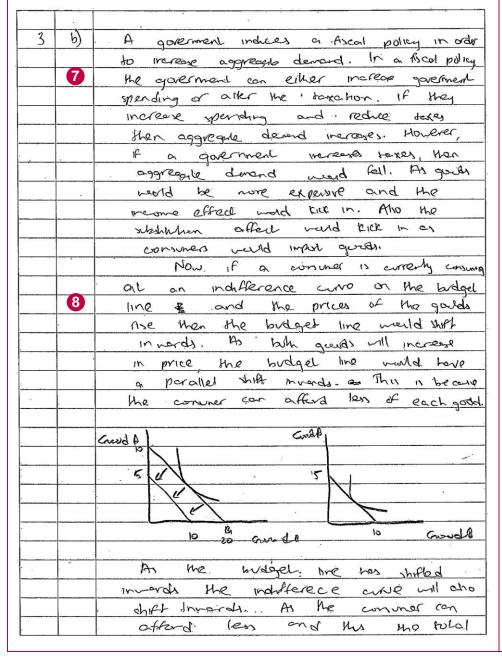
each

equi-narginal

Example candidate response - low, continued **Examiner comments** principle Loths This Hat consumer off MUIP rakey hes + when ove the youre , MUO MUA MU. .0 PA Pa The answer abandons 4 IC analysis in this This paragraph neede decide how consumer good of to buy how each Ality. MOXINGE demand. derve To through He whiles aller of a 92 pra and conver derand good crue. FOR example different -and He 5 both had consumer Mldy the Morginal then unhl grend each reached she Mich parl where marginel ration . were en e This nerld point. first decrease A - and he hren price bu 1 He. cosumer nere of 6 A development of the A rotrius unht me verted again shape of the demand seaper. We uald Reep alkning me curve based on oblaining. The points marginal utility theory : thus, drawed a demand wine rather than indifference curve analysis. ance 6 The candidate's 6 answer needed to show the effect of 0 changing the price on 6 the budget line and how this affects the point of intersection with the 'family' of indifference curves and hence how the demand curve emerges. Mark for (a) = 6/12Level 2

Example candidate response – low, continued

Examiner comments



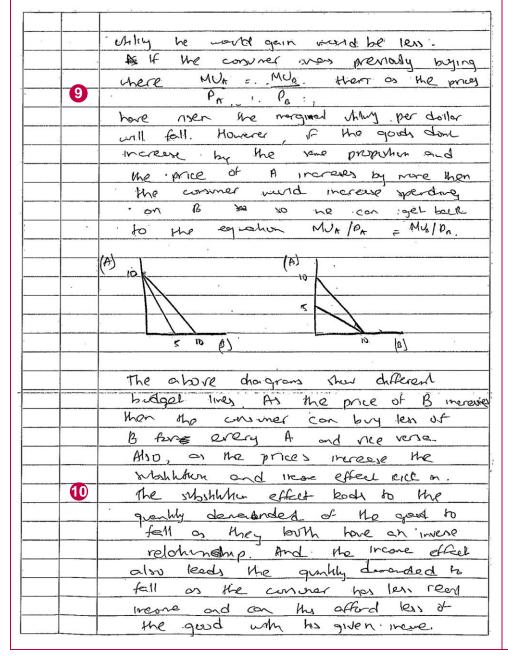
7 The opening paragraph is not relevant to the question.

This is a correct description of the effect of price increases through taxation on the budget line, but no indication is given of the indirect nature of the tax change and the fact that it may apply to only one of the goods.

The candidate needed to make explicit reference in their answer to the correctly-drawn diagrams.

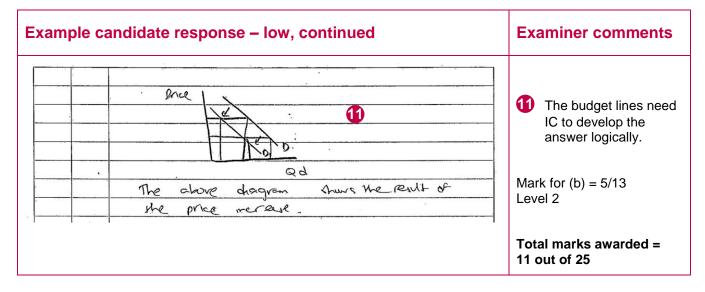
Example candidate response - low, continued

Examiner comments



Marginal utility analysis is prominent here, but the question is concerned with IC analysis.

Good basic analysis of the impact of price changes on individual budget lines here.
However, there is no IC to back up the assertions that demand will fall.



How the candidate could have improved their answer

- (a) A clear link between the movement of the budget line and its intersection with the new indifference curve needed to be translated to a demand curve falling from left to right.
- **(b)** More developed discussion of the effect of a price change on one good was needed here. The candidate also did not develop their response in terms of both budget lines and ICs. This would have allowed them to analyse the distinction between income and substitution effects and to explore the development of normal and inferior goods.

Marks awarded = (a) 6/12, (b) 5/13.

Total marks awarded = 11 out of 25

Common mistakes candidates made in this question

- (a) Many candidates did not establish the link between the movement of the budget line and its intersection with a new indifference curve and the need to relate this to a demand curve falling from left to right.
- **(b)** Candidates needed to consider the income and substitution effects of a relative price change, rather than assume the indirect tax increase applied to all goods.

Question 4

Example candidate response – high **Examiner comments** A perfectly competitive labour market is one "which all porties are The answer clearly wage takers, they are not able to abler the market equilibrium wage focuses on the labour tale. All labour is identically slitted, so they 're paid the same market and identifies wage rate. All parties have perfect knumedge, so the nurkes the assumptions of a perfect labour market. are fully awared of the occupation obsenhere. Also, they're perfectly mobile, both occupationally and geographically. So there won't be un taken job in an area whoreas people unemployed in conther films are self-interested and pursuing maximisation in profice So they will employ at the point MC = MRP. Thoc's no barrier to stop wage rise or fall The demand for labour is MRP, marginal revenue puduct. It equals to MPP; maginal physical product x fixe of product. It's the extra revenue the firm can gain by employing an cidditional court of lobour. In the shut run, as freed capital is fixed the MA) is dininishing as more workers are hired MRP therefore object olumnards 05 Shoun wage . The marginal revenue 2 MGL=5 product (MRP) is defined, as is the link between the market and the firm's demand for labour. The 2 of Chur Q of labour diagrams are correctly As it's a perfect competition, the firms take the including equilibrium wage love we , and will produce at Oe as it's the profit maximising. referred to in the text. Point where MCL = MRP The MRP differs four industry to industry. But in profest competition the productions of Cabour is the same, pare is the same, so MRP will not differ But in different occupation, MPP differs. For initials, MRP will be higher for a manager than for a deaver. Thu, the MRP for manager with be for mue to the higher, the equilibrium

Example candidate response - high, continued **Examiner comments** 3 The candidate argues quartity of bour that a firm is willing to hive is greater than that that MRP can differ of a deaner. The demand for remages is muc than that for between occupations Cleanes of the hidustry and gives examples, but does not clearly explain why the At the scare time, the supply of chearer up be much greater than difference exists. for managers To be a manager, years of study and go is useded, but of to be a cleaner, that's not no strict requirements needed 4 Thoretwo, the supply of manager is to the left of supply of 4 An example of why wages may differ due cleaner. to different supply and Scleaver demand conditions for managers and cleaners, together with WC some explanation of D meangers why supply may differ. Deleaners As Sum, the wage rate for a manager will be higher than the surge rate of Gener in the Industry. Firm will have to take that wage rate. This difference is caused by different level of shills people acquire. In the short run, cleaner can't study enough to become a managero In the luger run, it's possible to educate a deaver to be a qualified manager. Also. In the shun on, the labor may not notice abother poid job apportuty 6 An example of imperfect knowledge is elsewher. As MRP is diminishing, the look at later will be mean higher used to explain further wope rate. As what they bring to the firm dinnihes with questing of lobour invectors, they their effect it notes less to the tirms. But why wages may differ. in the lug run, welcos will troubly that it at a they have perfect Information Overall, in the lung him is the assurption behad a perfect list maket I and complete, so the nege differentiation my Mark for (a) = 10/12he fred. Level 4

Example candidate response - high, continued **Examiner comments** An Imperfect labour market means the assumptions = all parties down perfect knulledge, all writes are partectly mobile, all portie, are wage 6 This opens by 6 taken, workers me injentifical and are paid the same, no barrier explaining why the Can they wage charge, from gime to maximuse profit, do not exist at assumption stated previously may no the same time. A trade union is an organization that acts on longer apply and welves behalf. It can bagge for a higher wage rate or limit defines a trade union's the supply of its workers to invicase wage rate. (TU's) role. In a perfect competition, any domain of wage rise by trade uning will is create & unemployment. wige A good analysis of the 7 WT effect of TU We intervention and its effect on employment and wages. @ of War For Whome, a dain for a higher wage rate with the threat of Stile will create mendyer. Trade wire ask for Wy Which is above We, the mortest equalibrium, Will fead to excess of labour, And Qs > Qp. Their will be Qo people emplyed, Qe-Qo people luse their job, W. - Oe people willing to take that job but & unable to. were 1 WIT Also in a closed shipe, track wiren can reduce supply of labor for Si to Si, for a higher wage rate of No This will also 8 Further analysis of the 8 creates a memployment of Qe-QT. The members that there are TU role in a closed shop and its effects. Aill in employment will be able to enjoy higher wage rote

Example candidate response - high, continued **Examiner comments** of W7, whereas these needle out of Job nin receive no income now However, this may not happen in an imported market The existence of trade wown will bring the maker buck to as Competitive end in the case of 9 may monopsomy ALL = SL Ne Wm a of labour A monopsony is the sole employer in a labour mulat. As a profit maximuser, it will hove an of Glown, paying only Wm of wage rate as this is the profit maximising point (MC1=MPP) It will be able to exploit hudsers, not paying them what their they bring to the firm, (marginal revenue profilet) We A bargain to ingrease wase rate to we will fix this explaination Wage 1 9 9 Analysis of the ALL = SL monopsonist labour buyer and the TU WI explains the role of the Wm TU in negotiating both FANa higher wage and more employment, based on MRP theory. A strong trade union can force the nunoposumist the raise the wage rate up to WT, the equilibrium wage rate where workers are pay egral to that they add to the sevenue of the firm. Also, mue workers will be eaployed (Q-QM) of In this case , trade with duen't lead to unemployment but actually holp inverse the amplyment

Example candidate response – high, continued	Examiner comments
Overall, I don't agree use the statement. It's in a perfect composition lobour market that trade union adjusty will waitably lead to a rise homeomorphyment.	A very brief but accurate conclusion. Mark for (b) = 10/13 Level 4 Total marks awarded = 20 out 25

How the candidate could have improved their answer

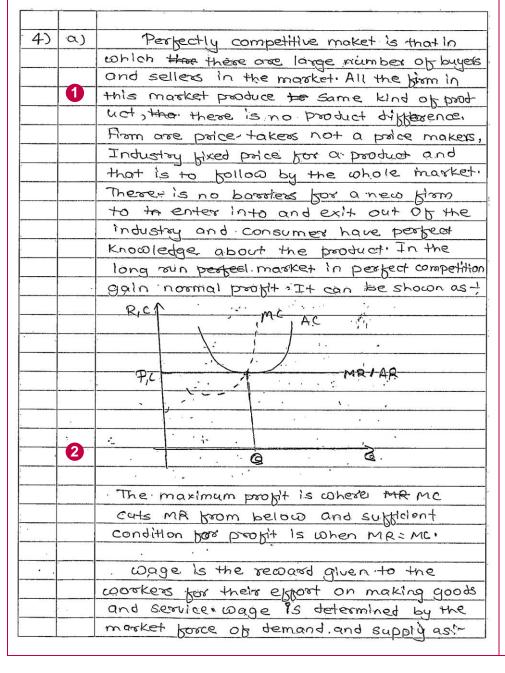
- (a) The candidate could have given a clearer explanation of why there are differences in supply and demand for labour.
- **(b)** The candidate needed to explain that, while wages can improve without resulting necessarily in a fall in employment, if a trade union persists in demanding higher pay, employment will eventually decline.

Marks awarded = (a) 10/12, (b) 10/13.

Total marks awarded = 20 out 25

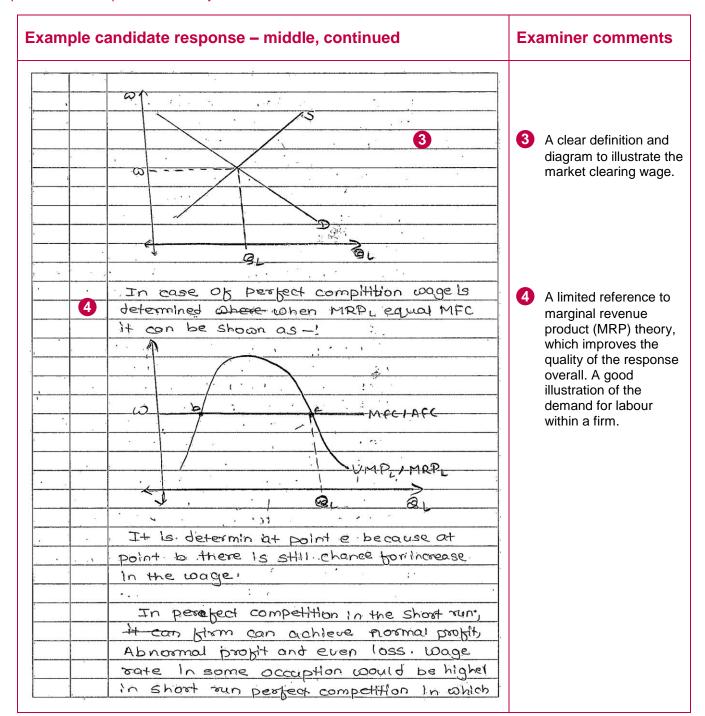
Example candidate response - middle

Examiner comments



1 The essay opens with a clear definition of perfectly competitive markets.

2 The analysis here does not contribute to the answer.



Example candidate response - middle, continued

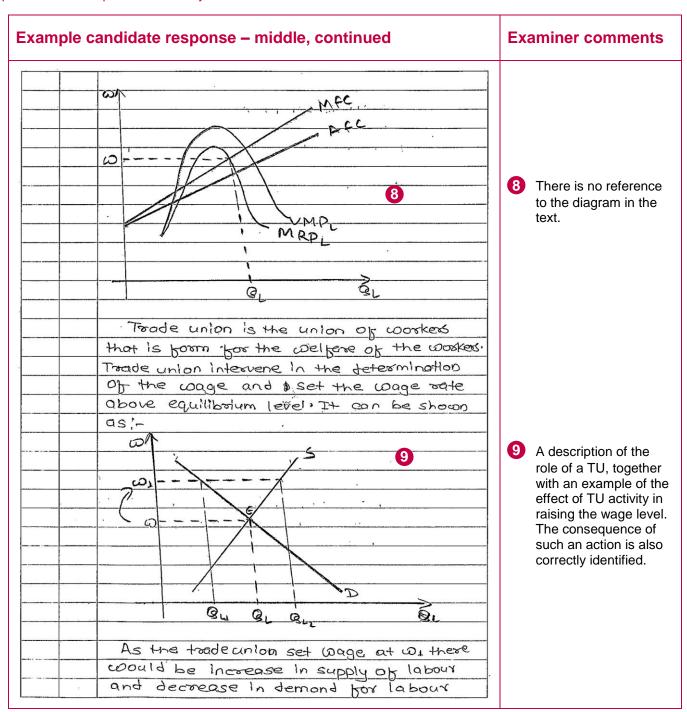
Examiner comments

- thems are of attaining abnormal profit. All **5** the Hem does not obtain abnormal profit in short run. so, that who can achieve would give high wage to its workers. But it is not possible for so from to give high wage then others. And the Hom to having loss gives 1000 wage in Short run. Hence, some of the work froms in perfect competition gives high wage than in others, are according to the profil they make in the short run. Imperfect market is the market where 4 (P) there are large number of buyers and few selles. There is product difference between in the market froms decide on to the Dajce of the product so from are price maker not a price taker. There are Strong and weak borriers for a Hom 6 to enter into and exit out of the industry consumer have perfect knowledge about the product. I Imperfect maket is dit divided into monopolistic compittion; oligopoly, duopoly and monopoly, wage in imperfed maket is determined by the market force of temand and supply as shown below:-3 7 The coage in imperfect market is also determine & where MRPL equals MFC H can be shown as ;-(PTO)
- Here, the candidate loses focus on the question, which is concerned with wage differentials in perfectly competitive markets.

Mark for (a) = 7/12Level 3

6 A definition of an imperfect product market rather than an imperfect labour market.

7 The diagram and text do not link up.



Example candidate response – middle, continued	Examiner comments
which will create unemployment, Teads to poverty and cause of toss of social welfare it that workers would be motivated and they dould get sufficient wage from their work but it woll and negatively. It is not always the case that increase in wage would create unemployment. In case of tighty demand for highly skilled labour. They are paid high wage so, that they a are motivated toward the work. In the case of risky tob the raise of wage by trade union would not decrease the quantity demanded for labour. When the price of a product or sexule that the firm sold is price inclustic then also the draise on the wage by trade union downed union above equilibrium would not come? Yes it is true in some case of the imperfect market the raise of wage by trade union would lead to unemployment in the market, mostly in case where	These two paragraphs do not make a clear link to imperfect labour markets.
demand for a product is elastic and coorkers are semi-or unskilled. But it call not always leads to unemployment in the market in case of highly skilled workers, risky job and inclastic demand.	The assertion is correct but there is no explanation why this is the case.

Examiner comments Example candidate response – middle, continued The kirm would be ready to pay the wage determined by the trade union in case there is high demand for a workers. In case of monopsony where there is a gaint them supplying coorkers. They are not ready to give coage sufficiently . There will be a doubly exploitation of resources. It can be shown as: 12 Here, the candidate 12 w attempts to use MRP theory to explain the . . . increase in wages (D) without an increase in 200 unemployment which er ray a re C can occur in monopsony. The - 1. diagram is not clearly explained in the text, but the two together show some coage should is not given in we again equiliunderstanding. bolum wage of we is not given and finally co mage is given. In such case trade union wage determination would not affect the wage and only creates unemployment. Hence, Sometime wage determine by trade union can some cose can A limited conclusion. **13** achieved and in some not. so, in pimperfect market it is not always that way raise Mark for (b) = 8/13Level 3 of wage by trade union only cause leads to unemployment. Total marks awarded = 15 out of 25

How the candidate could have improved their answer

- (a) A fuller explanation of marginal revenue product theory and the reasons for differences in the supply and demand for labour was needed here.
- **(b)** The candidate needed to explore a wider range of trade union intervention and extend their analysis to monopsony.

Marks awarded = (a) 7/12, (b) 8/13.

Total marks awarded = 15 out of 25

Example candidate response - low **Examiner comments** . 4 A partial definition of perfect competition, followed by an unlabelled diagram. The following text is correct for the goods market, but no reference is made here to the factor market.

Paper 4 – Data Response and Essays

Example candidate response – low, continued	Examiner comments
Put in the se sure legal se sure se su	2 A limited attempt is made here to explain the theory of marginal revenue product (MRP).
washes may see awallow is when super which mean town	Mark for (a) = 4/12 Level 1

Example candidate response - low, continued **Examiner comments** 3 A confused opening paragraph. It is not 3 clear what the candidate is trying to say. 4 A clear description of 4 The the role and effectiveness of a trade union (TU). make

Examiner comments Example candidate response - low, continued 5 A correct attempt to 6 analyse the effect of a TU on wage rates and employment in a WI diagram. Implicit 40 reference to MRP through the labelling MRP of the demand for labour; the axes, however, are not labelled. lagment 6 A good development of how the loss of employment may be avoided. There is the same problem with a lack of labelling on the MRP diagram.

Example candidate response - low, continued **Examiner comments** Wi The candidate deals 7 reasonably well with the case of monopsony, analysing how wages may rise without a loss of employment.

Example candidate response – low, continued	Examiner comments
depends or laried of action union desaids to take and in which marked extructors employees it	Mark for (b) = 8/13 Level 3
effecting operating.	Total marks awarded = 12 out of 25

How the candidate could have improved their answer

- (a) The candidate needed to develop the marginal revenue product demand for labour further, and then to account for different supply and demand conditions in the labour market.
- **(b)** The candidate needed to explore a wider range of trade union intervention and extend their analysis to monopsony.

Marks awarded = (a) 4/12, (b) 8/13.

Total marks awarded = 12 out of 25

Common mistakes candidates made in this question

- (a) Many candidates wrote about perfect competition, having failed to realise that the question related to wages. Among those who did realise this, many omitted any reference to marginal productivity theory or explained how different wage rates could exist due to conditions of supply and demand.
- **(b)** Some candidates did not extend their analysis to include monopsony, which would have enabled them to discover the fallacy of the statement in the question.

Question 5

Example candidate response – high **Examiner comments** 5 The objective of a firm is usually what it wants (a) to achieve or what it aims for. Profit is the amount The candidate gives a of money that calculated by total revenue minus total clear definition of profit. some companies, their objective is the Asing mo profit maximisation. Using monophistir as an example Propit maximisation arhieved when AIC MR=MC, And as so it produces A good analysis of why 2 at the output level Q1. Refer to the MC = MR rule leads to a range of the AR= Pine and average total wist AP ? OUTPUT profits. ABCD. the profit it makes is MU/ ATU -111-AF-7P-D MENROPAN) AR TAR TADAT atput In the perpet competition, AR=MR=Pile=Demand. When ATC is lower than the Pine, the wingany will make a normal profit. When ATC is equal to Prize, the company experiences a zero profit, all the revenue cover the wst. Atthough, It aims for an profit maximus ation, but at Good analysis of how that point it faits to achieve. In reality, the company won 4 shut the shutdown position in the short run results down stand the same time although It it fails to achieve, because in losses and why the the revenue can still cover the A fixed cost. In If it show cease firm continues in production, it still needs to pay for the fixed cost. production. horthwhite. However, if the AF AFC = Price, the lumpany heads to consider carefully. at that time the company has already made a loss. It's agreable that as long as the AFC is larget than Price the company will immediately to avoid a more sevens loss. Before that point, the company will never a shut of production become maybe to someday, the company may recovery and achieve the Profix maximisation again. In this paragraph, the This model explains that a lumpany who has profit candidate makes a 4 objective doesny always need to make a profit nelessarily. reasoned analysis of For a small company in the perfect competition, it may tough why a start-up firm may not make a profit. to keep profit maximisation during the whole Production Process.

cample c	andidate response – high, continued	Examiner comments
5	As the start-up lost 15, a large amount of money for them, they now give up easily even if truy fail to autient the objective. The only thing they must take lare is that they do not make a big loss in the production process. With the giving of the Size and revenue, they can begin to achieve profit maximisms maximisation always. In the sto The company need to answer the objective in the long run.	This response includes some good analysis of a range of profit levels and why they may exist. Mark for (a) = 10/12
(b)	Morket structures includes perfect competition, obigopolicy. Morphistic competition, and monopoly. In Oligopoly, there are usually a few companies that have more than 50% market. Share. They are prize makers as they have strong market power. In some situation, they may be collude with each other tacity. In order to control the markets, these large companies in the market set the same prize, using that prize so interdepense strategy. Also, sometimes, they also use companies, to set a prize that is too law for small companies, to 50 set as Small companies comy actives cover sits lost. When there is only big companies in the market after adriving small companies out of the market.	6 The candidate refers clearly to oligopolistic industry and the ability of firms to limit pricing, but does not clearly link this to profit level.
7	they usually use collinsion to set a price that achieves profit maximisation and gain superproved iprofit. However, there is an exception. When a company wants to gain for even larger market share, it may leave the collinion, and set an even lower price to attract consumers to sell more. At that time, it doesn't aim for profit maximisation but sales maximisation. In monopoly, there is only one company who cornols the whole market. He usually, it the monoply will set a	7 The candidate develops their analysis of how sales revenue maximisation may occur. The wider effect on other firms and the development of a price war is not covered. Greater analysis of the sales revenue maximisation model was needed here.

ample o	candidate response – high, continued	Examiner comments
8	Very hight price as people don't have other choice. And monopolist can achieve profit maximisation. However, some times, it's a pulin-owned monopoly, a natural monopoly for example. It is usually as has benefit of natural versiones. A For instance, in China, the electristy is controlled by the country, and people can only buy electricity in that company. However, its main aim and objective is to provide basic hearstry for people rather than make profit. Thus, the price of electricity non4 be high but a normal that every hody can afford it. In this situation. The objective is to provide public with	8 This offers reasonable development of the idea of provision of goods for social reasons rather than in pursuit of profit. Reference to merit goods could have beer made here.
9	Their helds. In perfect competition, there are a large amounts of casmoul companies. Selling homogenous products, acts as pice takers. Consumers have information about the product ound pice. Some companies in this structure are just start-up and that aim is survive in the market. They don't ask for as much profit but try to lover the total cost. In some situations, that the price is even larger than Average variable lost but as long asitilarger than average fixed lost, it non't shut down. Thus, companies in perfect competition is asking for survive. On balance, each companies in each structure have different objective. It much depends on the business size and	9 Repeats material used in part (a) but no application to other objectives of the firm.
10	products. So even in the same structure, there are more than one objective. In perfect competition, there are also companies can achieve profit: maximisation as their products have better quality or some unique selling point. Also, no matter in which structure, there is are companies wants to show their CSR, and only gain satisficing profit, using the extra amount to help their employees.	A good conclusion, which links the form of competition to its objective and points out that they may differ. Mark for (b) = 10/13 Level 4
		Total marks awarded = 20 out 25

How the candidate could have improved their answer

(b) The candidate needed to make a more positive connection between the forms of competition and the alternative objectives.

Marks awarded = (a) 10/12, (b) 10/13.

Total marks awarded = 20/25

Example candidate response - middle **Examiner comments** 25 firm don't always make profit. (2) A The firms equilibrium is at a point MR = MC. However it is difficult A correct statement of 1 is a easy to calculate or see direct the condition for profit costs but difficult to determine maximisation. The include all direct costs. So the point candidate makes a is not always good attempt at explaining why achieving such a point is difficult. curve is also determined peribus provided other things remain some and it is it in real life firm cannot maximize Type calculations are so complex and practical life not easy to The difficulties of costs identifying the demand aware of the curve are explained into account in order to maximize here, but the analysis does not extend to either the marginal revenue or the supply Cost curve and marginal MC cost curve. Output

Example candidate response - middle, continued

	The point E is known as the equilibrium point where MR - MC and where the firms
3	maximize its profit. It is almost impossible !
	very difficult to determine.
<u>(a)</u>	
	other objectives in different market structures. The other objectives can be
	Levenue maximalation
_	In this objective the firms target to
-	maximize its sales. However in profit maximization MR-MC and we produce that
	out put but in revenue we ge beyond
	it We target sales not profit, People
4	are also employed are and are given bonuses
	on more sales done by them. In order to contex peoples salaries, bonuses and to
	increase the capacity or expension of firm
-	it is somehow necessary. Firms make this
	as this one of the objectives.
	Output Maximization
	Firms tend to produce maximum output by Economics of scales can also be
5	increased. It tends to expansion of films
·	and one of the main output.
	Different market structures include perfect
	competition, monopoly, monopolistic and olyopoly,

Examiner comments

The candidate could have explored abnormal profit/losses in different market structures here.

Mark for (a) = 7/12Level 3

- 4 A clear alternative to profit maximisation is identified here, namely sales revenue maximisation, along with some of the consequences of such an objective. The candidate should have explained why such a policy could be pursued.
- 5 A brief comment on a further objective, but no explanation is given at this point and no link with market structure is provided.

Example candidate response – middle, continued **Examiner comments** 6 A confused attempt to link oligopolistic market Each morket structure has their own objective. structure to objectives. The link between price leadership and output maximisation needed to be explained. Orice combine to gain The candidate needed control prices to go on to describe this as a short-term effect and explain that the long-term effect may be maximum profit. Other reasons objectives can be 8 A correct statement relationship with consumers. It they regarding natural monopoly, but no reference to the alternative objectives of the firm. monopoly 9 For a better mark, more development of the idea of the market structure already identified was needed in the later paragraphs, along with discussion of alternative objectives to the profit How Different market structure target different maximisation. objectives loased upon dreumstaneos Mark for (b) = 7/13Level 3 Total marks awarded =

How the candidate could have improved their answer

(a) The candidate needed to explain why MC = MR (marginal costs = marginal revenue) leads to profit maximisation, rather than simply stating the equation.

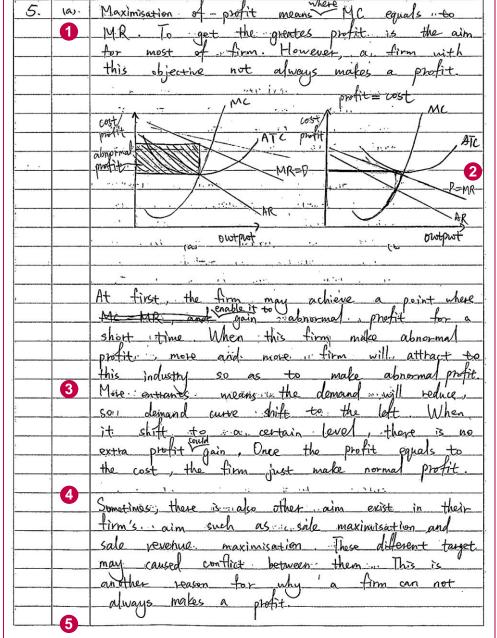
14 out of 25

(b) The candidate needed to develop the link between the market structure identified and alternative objectives to profit maximisation.

Marks awarded = (a) 7/12, (b) 7/13.

Total marks awarded = 14 out of 25

Example candidate response – low



Examiner comments

- 1 A correct statement of the profit maximisation rule.
- A correct illustration of the profit maximisation rule, but no explanation of why MC = MR leads to maximum profits.
- A correct statement of the effect of abnormal profits and their consequences.
- 4 The candidate mentions alternatives to profit maximisation, but does not develop these.
- Overall, the response to (a) consists of a series of statements with very little explanation to support them. The candidate does not explain why MC = MR leads to profit maximisation nor whether profit maximisation is the only possible outcome.

Mark for (a) = 5/12Level 2

Example candidate response - low, continued **Examiner comments** 6 A correct though basic Kinds : of . market structures definition of perfect Complete competition. competition, with no attempt to consider any alternative objectives of the firm. Complete A limited attempt to (6) define monopolistic competition, with no consideration of any alternative objectives competition, seleve of the firm. products They 8 Paragraphs 4 and 5 (7)ability con tre system both provide a limited attempt to define moropoli competition monopoly and oligopoly but do not relate these to other objectives of the firm. on opoly. Overall, part (b) of the question required candidates to consider the different objectives of the firm and their link to market structure. The candidate explains 8 a range of different market structures but does not link these to the possible differing objectives of the firm. Mark for (b) = 5/12Level 2 9 Total marks awarded =

How the candidate could have improved their answer

(a) The candidate needed to explain why MC = MR (marginal costs equals marginal revenue) leads to profit maximisation, rather than simply stating the equation.

10 out of 25

(b) The candidate needed to develop the links between each market structure identified and alternative objectives to profit maximisation, rather than just discussing different market structures.

Mark awarded = (a) 5/12, (b) 5/13.

Total marks awarded = 10 out of 25

Common mistakes candidates made in this question

- (a) Many candidates stated the profit maximising rule of MC = MR rather than explaining why this gave the maximum profit.
- **(b)** Candidates concentrated on describing different market structures rather than linking the different structures to different objectives.

Question 6

Example candidate response – high **Examiner comments** Quality 6 life in my country means index. For this all A good opening 0 HDI (Human, development Index) indicators paragraph where the candidate sets out their MPI (Multi dimensional Poverty index) approach to the answer. LEDL econo micalli will also check results V inflation, employment and. would in dicators HDI standard living have GDP capita of birth. per whole yearly output country divided the country e-g This can be \$ 6000 so through quality life is that the recovery The candidate 这 新教 person havring about 2 identifies the three 1500 Rs approximately would 50 aspects of the HDI and include this Average report. discusses these with schooling is how much of school 3 regard to their own each individual have attended thay be country. about 11.4 years means that the Explicit reference is which country dont state made to the question have quality life good the & individuals here. well educated Life are · not . aska expectany at someone is the date birth of is the time. expected live à fter is born. It may he

souitation infant infant flooring wife 2 mortality	1
be 1BW and hence should be included in report. There three features would make clear about the living standards in my country. Secondly I would check out the poverty in my country using MPI. This would include all indicators such as sawitation, flooring, access to clean, water, infant mortality, electricity and etc. If the savitation in my country would be poor it would be checked by knowing that whether passets in them, if the families show washroom with each other. If the families show washroom with each other if if the families sports to clean water, then there is poverty. Moreover, if the floor of a country is made up of cow dung then the family is poor. Also if there is a high infant mortality rate which means hat people are dyny before the age of 5, then the family is poor. Also if there is a high infant mortality rate which we are shown that people are dyny before the age of 5, then the family is poor. Also if there is a high infant mortality rate which we are people over dyny before the age of 5, then the family is poor. Also if there are not the family along the substance of the people over dyny before the age of 5, then the family is poor. Also if there is a high infant mortality rate which we are electricity connection than it is considered poor. If the family does not have an electricity connection them it is considered poor. Moreon, if the family burens could be include all these in my reports since this would allow me to deck out whether the quality of life is rich or poor. Thirdly, I would use other indicators such on that the dependence on may primary sector in my country as if more than	The candidate mentions the MPI here describing its indicator and how these apply the candidate's country.

Example candidate response - high, continued **Examiner comments** Income disposity since primary poor has low money the most important economic will use inflation vemployment and etc. ave increase in taxa consistent general price treneral country price Services. econon Pakistani in 5 The candidate moves beyond standard measures of quality of life to discuss the real impact of inflation on indicates 9000 the ability to purchase goods and services making and real incomes. Furthurmore, I would include wemployment but does not dainent organishtion. international labolin 6 This is a weaker 6 paragraph than some of the others, but it attempts to link unemployment to quality of life, although without making this addition explicit in terms of lack the tax rates of personal/household income. would intervene

Example candidate response - high, continued

		giving tax relief to some people who are
	U .	poor and also by charging higher tax to
		those who are post indirectly cleaning the
		worst act of income disparity then this indicates
		that quality of life is good in the country. since government is with the public.
		since government is with the public.
		I would include all there points in the
	8	venort since HDI and MPI would allow
		we to measure the living standards and poverty
		kelping to indicate the condition of the contry.
		However ofter indicators such as inemployment
		and inflation and government would help me
		to conclude that whether this is enough for
	·	the country or it can be made better.
i.		V

Examiner comments

- The candidate could have linked this paragraph with the preceding one to illustrate how the lack of income due to unemployment could be tackled.
- 8 A good essay, but with a fairly weak conclusion that mainly summarises the answer. Clearer consideration of the drawbacks of monetary measures, e.g. working hours, pollution, would have improved the answer.

Level 4

Total marks awarded = 20 out of 25

How the candidate could have improved their answer

The candidate could have included more thorough consideration of the more recent measures of quality of life, such as the Human Development Index (HDI) and the Multidimensional Poverty Index (MPI), and analysed the relative importance of the different indicators.

Example candidate response - middle **Examiner comments** straight forward A good opening paragraph which could be improved by reference to prices to define real GDP per capita. The second paragraph deals well with the effects of unemployment and would have benefited from recognising that higher unemployment results in lower GDP. (ROP) 3 In this paragraph the candidate refers to the balance of payments but makes no clear link to the quality of life. and hence

Example candidate response - middle, continued **Examiner comments** The candidate links the quality of life with the ability to purchase foreign goods more cheaply. This can link with the real value of GDP. 5 This paragraph deals with an aspect which relates to the general price level but does not make it explicit. 6 This paragraph develops the candidate's theme of interpreting quality of 6 life in terms of the aims that governments may pursue.

Example candidate response - middle, continued **Examiner comments** Resides future, which restricted the The candidate needed to extend their analysis to explain how government aims affect taxation or interest rates and hence the quality of life. unquantiflable 8 Equality means a better standard of living. citizens in the living standard language -A country with high marriage rate means the A high marriage isolation. A con It con't be great The in a world with nich nent about the grality of life

Example candidate response - middle, continued **Examiner comments** Much of what the candidate writes is correct, but often they neither make nor explain clear links between their statements and measures of the quality of life. Few criticisms of using GDP per capita to measure quality of life are included, and there are no references to more recent indicators, such as the Human Development Index. Level 3 Total marks awarded = 14 out of 20

How the candidate could have improved their answer

The candidate could have improved their answer by making explicit links between the statements they made and the quality of life, or by explaining these more fully. They could also have shown greater recognition of the limitations of using real GDP per capita and included some references to the more recent measures of the standard of living or quality of life, such as the Human Development Index.

Example candidate response – low

6	When asked about quality of life we
0	veser to Standard of living? which - can only
	be Improved with economic growth in the economy
	be improved with economic growth in the economy and sactor that would be important to include
2	here would be the Employment structure
	of the economy where we could tell the
	tind of jobs the people do and testill sets they have
	po give us an Indication of their quality of
, ,	life, copulation growth rate as the larger 16/5/16
	Shows people within the conomy may not have access to
	shows people within the conomy may not have access to achomical medicines and be living in conjected areas,
	/ / / / / / / / / / / / / / / / / / / /
	Other than thut we would take hop account become
	distribution which could illustrate through the
1	lovence Curve as lessen the income breing lity
	there could be , it would show there is less economic discrimination in the economy , which can be
	the seventation in the economy which can be
	shown below.

Examiner comments

- 1 This very definite statement may not be the best way to start the essay.
- 2 A good range of factors which may contribute to the quality of life are identified here.

Example candidate response - low, continued **Examiner comments** Income percentage Pakistano A good illustration of (3) the relative inequality 501 of incomes, but no clear link to quality of life. Populeation Ponertuse As shown about can assume that ho'r percent as - the Umbed kindoms icontrols 50% of that happing Income OS United kingdom while 40% of Pakistan's population controls 70% as the nutronal Income jurish shows tub there is san more income equality in united kindom than there is Is In Ratio is Urbanization is also an important The equating of urban 4 sactor we have to take into account life with quality of life is as with more people in the economy not explained. living in Urban area 16 Roud tell US the majority of the economyis Access to basic Insuastrute 6 An explanation of the Sarbon as 12 gives Us the meaning of 'basic how many people with an infrastructure' should Conmy with all their basic Que Sikvivina have been included Traken Care here and how this improves the quality of life, e.g. health care. The economic Indicator we want to use ato reach a proper constrsion as Well as know to persect ludication of

Example candidate response – low, continued	Examiner comments
iespected economy would be indicators Such a Human development index developed by economys De-Mehbols of HAD Melabub UI HAD which takes into accomma income level, Healthan be feducation levels as people in the economy but It ignores political conditions that may determine the subve economic conditions as the economy Gener than that we could a use Real Copp pour capital to see have much does each person in the economy earn as well as the could proceed which would gross noted product will pue could also use measure as economic welfare to see whether the positive essects in the economy abveigh its havment essects Such as pollarim and orime,	The candidate refers to the HDI and GDP but does not explain what is covered by either term or how they may relate to the quality of life.
So with all the content above we here Can conclude that the given list of suctors and conomic indicators used in the report	7 This is not a conclusion.
would give mer an Indication of near to a true picture of the quality & lives of the people within the respected economy's.	Level 2 Total marks awarded = 11 out of 20

How the candidate could have improved their answer

The candidate mentioned a wide range of relevant factors which can affect the quality of life but did not explain them to any great extent. When they did develop their ideas, these were not clearly linked to the quality of life.

Common mistakes candidates made in this question

Candidates needed to make a more explicit link between the indicators they selected and the quality of life. Candidates often failed to discuss the relative importance of the indicators chosen.

Question 7

Example candidate response - high **Examiner comments** (a) 1 A clear understanding of the developing economy, with a brief link to the question at the end. This sets the scene. employment str The candidate correctly population pyramid links the birth and death rates to the population pyramid, a standard form of representation.

Example candidate response - high, continued

Examiner comments

- bobry apport cope measured by subtracting 1.6% in Pakistan. developed of population negative growth Japan with a population growth rate 2013. This is a dangerous situation as it means Older people will have depend on in the future and terms of employment structure, generally depend employment with in developed countries(DC) developed countries (LDC) In 2014, Pakiston's contribution from the three sectors agriculture, 21:3% from industry 53.6% from services. Since
- 3 Good use of statistics to illustrate the point made, which is developed throughout this paragraph.

- A good understanding of the employment structure in both developing and developed economies.
- A sound explanation and illustration of changes which are taking place in the structure of employment in developing and developed economies.

Example candidate response – high, continued

Т		
		developing country it has a significant prim
		and secondary sector. At Meanwhile, UK had 78.4
		of GDP from services and only 0.6% from
		agriculture.
		In conclusion, developed and developing count
		how very different age and employment structure
	6	Lack of health case, contraception and awareness
		about family planning lead to high birth rates
		in developing countries However, as a comp.
		country develops it may face lower birth and
	7	death rates while its employment may move
	. •	more towards the tertiary sector
	(6)	Unemployment occurs when a person is willing
	-()	and able to work but cannot find a million ment of
		and able to work but cannot find employment
		10 racions reasons
		One course of unemployment is frictional
		memployment and it occurs when people move
	0	from one job to another, and are temporarily
		unemployed. This type of unemployment can
		occur in both developing and developed economi
		Although, labour mobility may be low to in Levels
		Although, labour mobility may be low to in develo countries due to lack of skills affecting occupation
		mobility and lack of information or preference
		stay with family which can reduce geographic
		mobility. This can cause trickional unemployment
		to occur less in developing countries but it doe
	· · · ·	occus,
		Structural unemployment is also present in both
	9	types of countries. It occurs when an industry i
<u> </u>		in decline which rouses people to took due to
		changing structure of the economy. This would
- 1		make people lose jobs and their skills may be

Examiner comments

- A partial concluding paragraph, explaining why the population data differ but not the employment structure.
- This is a good answer which deals with the main aspects of age and employment structure. Some further development of relevant aspects of developed economies could have been made.

Mark for (a) = 10/12Level 4

- A clear definition of frictional employment and an explanation which links it to both types of economy, especially developing economies.
- A clear definition of structural unemployment and an explanation which links it to both types of economy, especially developing economies.

Example candidate response – high, continued	Examiner comments
insufficient for other jobs Again, this is less likely to excur in developed southies and more likely to dependence as primary sector to the secondary and tertiany sector. However it can exist in developed southies too. Seasond as unemployment which occurs when some patterns in employment are established. Dear a certain season for example, containing holidays. This too, is experienced in both developing and developed countries. Cyclical unemployment is coused by the changes in economic cycle with employment rising during treession. This was introduced by keynes and depends on this was introduced by keynes and depends on the same looks are byth developed and developed and developed and developed and developed countries go through recessions and booms this type of unemployment is also titled to exist in both developed and developing economies. Unemployment is a universal phenomenon so a to developing and developed countries experience a let of the same types of we unemployment. However, developing countries are likely to face disquised unemployment which every not be present in developed countries. This is when two people are employed for the job of one person and this	 Again, a clear definition of seasonal unemployment and an explanation which links it to both types of economy, especially developing economies. Again, a clear definition of cyclical unemployment and an explanation which links it to both types of economy. This is good, as it deals with disguised unemployment, a type of unemployment which is often omitted
developing countries. On the other hand, developed countries are more likely to in experience technological unemployment. This occurs when a job previously done by a person is now done by	from the standard textbooks.

Example candidate response – high, continued

13	a machine. This is an increasing type of unemploym
	ent in developed countries where high wage rates
	have caused businesses to invest in capital. For
	example, self check-outs are used in many
	departmental stores instead of cashiers.
	So, it can be stated that developing and developed
	countries do and experience a lat of similar types
	of unemplayment, but there are still some types
	of unemployment which are not experienced by
	the other Disquised upemployment is unlikely to
14	occur in developed countries while technological
	unemployment is nalikely to occur in developing
	countries where it is cheaper to employ labour

Examiner comments

- A good distinction between developing/ developed economies and technological unemployment is made here.
- This is a comprehensive answer, slightly let down by a limited conclusion.

Mark for (b) = 11/13Level 4

Total marks awarded = 21 out 25

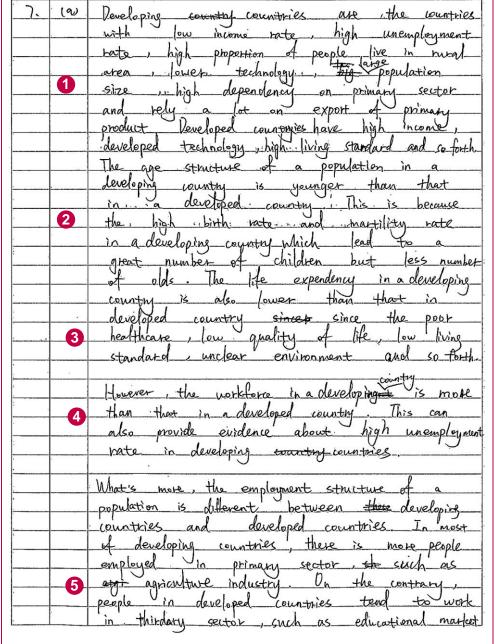
How the candidate could have improved their answer

- (a) The concluding paragraph needed to explain why both the population structure and the employment structure differ, not just why the former differs.
- (b) A better conclusion was needed.

Marks awarded = (a) 10/12, (b) 11/13.

Total marks awarded = 21 out 25

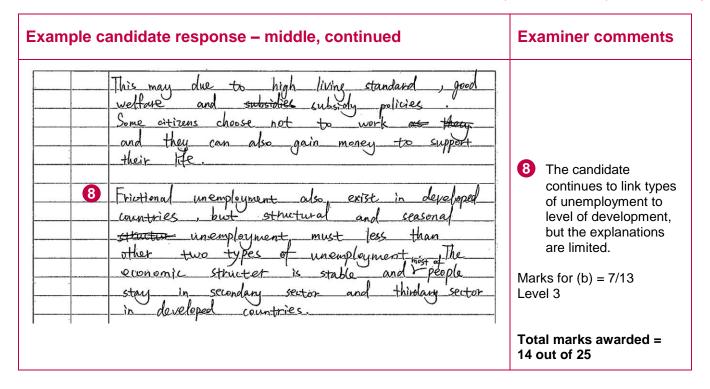
Example candidate response - middle



Examiner comments

- 1 The candidate defines differing levels of development.
- A clear statement about the main feature of the population in a developing country, with a reasonable attempt to explain why this is so. The second part of the paragraph is confused and there is no clear link between the death rate and the elderly.
- A good attempt to link life expectancy to economic and social aspects of a country.
- 4 Many developing countries have small working populations.
- This is a basic attempt to link employment to sectors of the economy and whether the country is developing or developed, although there is no attempt to link the education sector to employment in developing/ developed economies. This paragraph shows that the candidate has tried to discuss both aspects of part (a) of the question.

Example o	andidate response – middle, continued	Examiner comments
	and service sector.	Mark for (a) = 7/12 Level 3
(b»	There are four main kinds of unemployment. Voluntary unemployment is the unemployment which people agree to be redundant.	
6	Seasonal unemployment arise the different seasonal petiod in a year Structural unemployment is caused by the shift of in structor in an economy:	The opening three paragraphs provide brief and accurate definitions of three types of
	Frictional unemployment arise when people are between jobs. A developing country is likely to experience seasonal unemployment as the high dependancy	unemployment.
7	most of the farmers are unemploying in winter. Frictional unemployment also serious in developing countries because the population	7 A good paragraph, which links the level of development, type of
	size is so large, and there is not so many workplace available. This evidence gives illustrative det reason about high unemployment rate in developing countries.	work and type of unemployment. A comparative statement with respect to developed economies would have been a
	Structural unemphyment may happen in total structer of oleve loping countries too as the economy structor is not always stable. On the other hand, developed countries are likely suffer from voluntary unemployment.	significant improvement.



How the candidate could have improved their answer

- (a) The explanations of the links between age structure and sectors of employment could have been more fully developed.
- **(b)** The explanations of the links between types of unemployment and levels of development needed to be more extended.

Marks awarded = (a) 7/12, (b) 7/13.

Total marks awarded = 14 out of 25

Example candidate response – low	Examiner comments	
O7 a) Age and employment structure differs in a different developed and developing country. In a diff devel developed and developing country. In a diff developed country the standards of third affects higher than where as in developing economists. In a developing economists. More men't good are provided such as good health service and good education service. Better health service leads to higher life expectancy, people age more where as in developing country. A health is not cared of and health service is not as good so the death rate is high as people do not live for a very lang time Frey are in their 60s. Better health care means healthy work force. This coold lead to motivation and better growthy good is produced before as in developed economy are to a poor health care service thore may be more side wolk force. In a developed economy are to a poor health care service thore may be more side wolk force. In a developed economy the more side wolk force. In a developed without for joint may far jobs are work the employment lead tends to be higher and also postity do whereas in developing economy economy may face different types of snearthy more subjected by the bushess to produce good. In developing economics workers are more required by the bushess to produce good. In developing economics workers are more required by the bushess to produce good. In developing economics workers are they are required by the post healthy of goods pleased and not produce the best quality of goods. People may rather importation of good their buying donestic goods because their goods produce the best quality of goods. People may rather importation of good their buying donestic goods because their goods produce the best quality of goods. People may rather importation of good their pours.	 The opening deals with the features of developing/developed countries and successfully links them to life expectancy. The part of the answer on employment deals only with the level of employment rather than the structural distribution of employment and is therefore awarded no marks. A possible passing reference to the secondary sector of employment, but the meaning is not clear. 	

Example candidate response - low, continued

unemployment because production might stop ALLO Developino Develope economiy also face unemployment the because low and death rate 15 expectancy is high there are many old people not working. for imports developing country lead to unemplayment. Also if goods this in the case of goods that are not being 5 such as sports carr or In the home country, of cars. Mobility workers have to move to cities In developing countries people nacy loc relicted to to find jobs and 6 eave their families behild. So they do not left for the job, this nee upemplayment in developing economica, economist are likely 07 **b**) Yes developed and developing to experience different types of snemployment. In a developing economy people small age they do not get higher education so they are less educated or go to universiting compared to the worken countries, when workers do 0-goods. This quanbity_ imports Luhen demand decreases, peop! have to be made redundand and this incres oun employment. Developed countries also face unemployment but in a different better health service, the life expectancy of the population. This means that there will be more old people sitting at nome with

Examiner comments

- The candidate has lost focus on the requirements of the question.
- Again, the candidate has lost focus on the requirements of the question.
- The candidate shows only a limited understanding of the requirements of the question. The remainder of the response, although largely true, did not answer the question and it was not possible to award further marks.

Mark for (a) = 3/12 Level 1

7 The candidate does not identify a type of unemployment or relate it to developing/developed economies.

Example candidate response – low, continued **Examiner comments** 8 Seasonal no 100. In developing countries unemployment is opportuniting. There clearly identified and 1 production 40ing linked to both types of developed economica economy. aproblemi A brief description of a unemplayment both a developed second form of developing country covid unemployment here, hired Industry tourism though unnamed. 8 work in winter since work stops In a winters In summers due to more tourists. A good explanation of structural In a developed country unemployment unemployment and a switching from one gob to another link to developed e developing 9 economies. developed The candidate Structure unemployment identifies some types county. of unemployment and links them to they developing or developed economies. an en un employment They needed to people who are not femiliar there types of identify more types of unemployment and machinery are discuss their developing counties unemployment may relevance to both due to lack of throwledge developing/developed Firms do not advertise economies, rather to securch or than just one type of economy. Mark for (b) = 5/13**11** different types of un employment Level 1 the developed and there mary Similar Total marks awarded = 8 out of 25

How the candidate could have improved their answer

- (a) The candidate needed to describe the different age structures of developing and developed countries clearly. The employment structures also needed to be defined and linked to the development levels.
- **(b)** The candidate needed to demonstrate the links between the types of unemployment and the level of development, rather than just define and explain a number of types of unemployment.

Marks awarded = (a) 3/12, (b) 5/13.

Total marks awarded = 8 out of 25

Common mistakes candidates made in this question

- (a) Many candidates stated the discussed death rates and birth rates but often they did not make it explicit what the difference in these meant for the age distribution of the population. They also needed to explain the division of population between the primary, secondary and tertiary sector of employment and how this may be affected by the age distribution.
- **(b)** Candidates often neglected to explain whether the type of unemployment described was more likely to occur in developing/developed economies or if there was no difference.