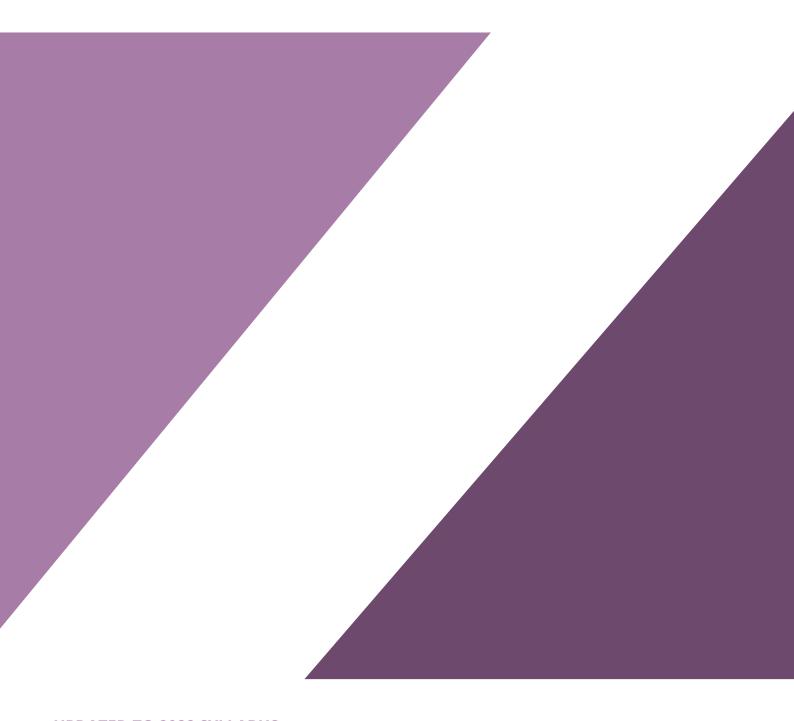
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CAIE IGCSE ECONOMICS (0455)

1. Definitions

1.1. The basic economic problem

- 1. Wants- desires for goods and services
- 2. Resources- factors used to produce goods and services
- 3. The economic problem unlimited wants exceeding finite resources
- 4. Scarcity- a situation where there is not enough to satisfy everyone's wants
- 5. Economic good a product which requires resources to produce it and therefore has an opportunity cost
- Free good- a product which does not require any resources to make it and so does not have an opportunity cost
- 7. Capital/Capital goods- human-made goods used in production
- 8. Consumer goods- goods and services purchased by households for their own satisfaction
- 9. Entrepreneur- a person who bears the risks and makes the key decisions in a business
- 10. Occupationally mobile capable of changing use
- 11. Geographically mobile capable of moving from one location to another location
- 12. Mobility of labour- the ability of labour to change where it works or in which occupation
- 13. Mobility of capital-the ability to change where capital is used or in which occupation
- 14. Mobility of enterprise- the ability to change where enterprise is used or in which occupation
- 15. Labour force- people in work and those actively seeking work
- 16. Productivity- the output per factor of production in an
- 17. Output- goods and services produced by the factors of production
- 18. Investment-spending on capital goods
- 19. Gross investment- total spending on capital goods
- 20. Depreciation (capital consumption) the value of capital goods that have worn out or become obsolete
- 21. Net investment- gross investment minus depreciation
- 22. Negative net investment- a reduction in the number of capital goods caused by some obsolete and wornout capital goods not being replaced
- 23. Opportunity cost the next best alternative forgone while making an economic decision
- 24. Production possibility curve- a curve that shows the maximum output of two types of products and combination of those products that can be produced with existing resources and technology

1.2. The allocation of resources

- Microeconomics- the study of the behaviour and decisions of household and firms, and the performance of individual markets.
- 2. Macroeconomics- the study of the whole economy
- 3. Market- an arrangement which brings buyers into contact with sellers
- 4. Economic agents- those people who undertake economic activities and make economic decisions
- 5. Economic systems- the institutions, organisations and mechanisms that influence economic behaviour and determine how resources are allocated
- Planned economic system- an economic system where the government makes the crucial decisions, land and capital are state-owned and resources are allocated by directives
- 7. Mixed economic system- an economy in which both the private and public sectors play an important role
- 8. Market economic system- an economic system where consumers determine what is produced, resources are allocated by the price mechanism and land and capital are privately owned
- Price mechanism- the way the decisions made by households and firms interact to decide the allocation of resources
- 10. Capital- intensive- the use of a high proportion of capital relative to labour
- 11. Labour-intensive- the use of a high proportion of labour relative to capital
- 12. Market equilibrium- a situation where demand and supply are equal at the current price
- 13. Market disequilibrium- a situation where demand and supply are not equal at the current price
- 14. Demand- the willingness and ability to buy a product
- 15. Market demand total demand for a product
- 16. Aggregation the addition of individual components to arrive at a total amount
- 17. Extension in demand- a rise in the quantity demanded caused by a fall in the price of the product itself.
- 18. Contraction in demand- a fall in the quantity demanded caused by a rise in the price of the product itself.
- 19. Changes in demand- shifts in the demand curve
- 20. increase in demand- a rise in demand at any given price, causing the demand curve to shift to the right
- 21. Decrease in demand a fall in demand at any given price, causing the demand curve to shift to the left
- 22. Normal goods- a product whose demand increases when income increases and decreases when income falls
- 23. Inferior goods- a product whose demand decreases when income increases and increases when income falls
- 24. Substitute- a product that can be used in place of another
- 25. Complement- a product that is used together with another product

- 26. Ageing population- an increase in the average age of the population
- 27. Birth rate- the number of live births per thousand of the population in a year
- 28. Supply- the willingness and ability to sell a product
- 29. Market supply- total supply of a product
- 30. Extension in supply- a rise in the quantity supplied caused by a rise in the price of the product itself.
- 31. Contraction in supply- a fall in the quantity supplied caused by a fall in the price of the product itself.
- 32. Changes in supply- changes in supply conditions causing shifts in the supply curve
- 33. Increase in supply- a rise in supply at any given price, causing the supply curve to shift to the right
- 34. Decrease in supply- a fall in supply at any given price, causing the supply curve to shift to the left
- 35. Unit cost- the average cost of production. It is found by dividing total cost by output
- 36. Improvements in technology- advances in the quality of capital goods and methods of production
- 37. Direct taxes- taxes on the income and wealth of individuals and firms
- 38. Indirect taxes- taxes on goods and services
- 39. Tax- a payment to the government
- 40. Subsidy- a payment by the government to encourage the production or consumption of a product
- 41. Equilibrium price- the price where demand and supply are equal
- 42. Disequilibrium a situation where demand and supply are not equal
- 43. Excess supply- the amount by which supply is greater than demand
- 44. Excess demand- the amount by which demand is greater than supply
- 45. Price elasticity of demand (PED) a measure of the responsiveness of the quantity demanded to a change in price
- 46. Elastic demand when the quantity demanded changes by a greater percentage than the change in price
- 47. Inelastic demand when the quantity demanded changes by a smaller percentage than the change in price
- 48. Perfectly elastic demand- when a change in price causes a complete change in the quantity demanded
- 49. Perfectly inelastic demand when a change in price has no effect on the quantity demanded
- 50. Unit elasticity of demand when a change in price causes an equal change in the quantity demanded, leaving total revenue unchanged.
- 51. Price elasticity of supply (PES) a measure of the responsiveness of the quantity supplied to a change in price
- 52. Elastic supply- when the quantity supplied changes by a greater percentage than the change in price
- 53. Inelastic supply when the quantity supplied changes by a smaller percentage than the change in price

- 54. Perfectly elastic supply when a change in price causes a complete change in the quantity supplied
- 55. Perfectly inelastic supply- when a change in price has no effect on the quantity supplied
- 56. Unit elasticity of supply- when a change in price causes an equal change in the quantity supplied
- 57. Public sector- the part of the economy controlled by the government
- 58. State-owned enterprises (SOEs) organisations owned by the government which sell products
- 59. Privatisation the sale of public assets to the private sector
- 60. Price mechanism- the system by which the market forces of demand and supply determine prices
- 61. Market failure- market resources resulting in an inefficient allocation of resources
- 62. Free rider- someone who consumes a good or service without paying it
- 63. Allocative efficiency- when resources are allocated to produce the right products in the right quantities
- 64. Productively efficient- when products are produced at the lowest possible cost and making full use of resources
- 65. Dynamic efficiency efficiency occurring over time as a result of investment and innovation
- 66. Third parties- those not directly involved in producing or consuming a product
- 67. Social benefits- the total benefits to a society of an economic activity
- 68. Social costs- the total costs to a society of an economic activity
- 69. Private benefits- benefits received by those directly consuming or producing a product
- 70. Private costs- costs bome by those directly consuming or producing a product
- 71. External benefits- benefits enjoyed by those who are not involved in the consumption and production activities of others directly
- 72. External costs- costs imposed on those who are not involved in the consumption and production activities of others directly
- 73. Socially optimum output- the level of output where social cost equals social benefit and society's welfare is maximised
- 74. Merit goods- products which the government considers consumers do not fully appreciate how beneficial they are and so they will be underconsumed if left to market forces. Such goods generate positive externalities.
- 75. Demerit goods- products which the government considers consumers do not fully appreciate how harmful they are and so they will be over-consumed if left to market forces. Such goods generate negative externalities
- 76. Public good a product which is non-rival and non-excludable hence needs to be financed by taxation.
- 77. Private goods- a product which is both rival and excludable

- 78. Monopoly- a single seller
- 79. Price fixing- when two or more firms agree to sell a product at the same price
- 80. Mixed economic system- an economy in which both the private and public sectors play an important role
- 81. Rationing- a limit on the amount that can be consumed
- 82. Lottery- the drawing of tickets to decide who will get the products
- 83. Nationalisation- moving the ownership and control of an industry from the private sector to the government
- 84. Public corporation- a business organisation owned by the government which is designed to act in the public interest

1.3. Microeconomic decision makers

- 1. Money- an item which is generally acceptable as a means of payment
- 2. Commercial banks- banks which aim to make a profit by providing a range of banking services to households and firms
- 3. Central bank- a government-owned bank which provides banking services to the government and commercial banks and operates monetary policy
- 4. Liquidity being able to turn an asset into cash quickly without a loss
- 5. Disposable income- income left after income tax has been deducted and state benefits received
- 6. Wealth- a stock of assets including money held in bank accounts, shares in companies, government bonds, cars and property
- 7. Rate of interest- a charge for borrowing money and a payment for lending money
- 8. Average propensity to consume (APC) the proportion of household disposable income which is spent
- 9. Consumption- expenditure by households on consumer goods and income
- 10. Savings ratio- the proportion of household disposable income that is saved
- 11. Average propensity to save (APS)- the proportion of household disposable income that is saved
- 12. Mortgage- a loan to help buy a house
- 13. Earnings- the total pay received by a worker
- 14. Wage rate- a payment which an employer contracts to pay a worker. It is the basic wage a worker receives per unit of time or unit of output
- 15. National minimum wage (NMW) a minimum rate of wage for an hour's work, fixed by the government for the whole economy
- 16. Elasticity of demand for labour- a measure of the responsiveness of demand for labour to a change in the wage rate
- 17. Elasticity of supply of labour- a measure of the responsiveness of supply of labour to a change in the wage rate
- 18. Specialisation the concentration on particular products or tasks

- 19. Division of labour- workers specialising in particular tasks
- 20. Trade union- an association which represents the interests of a group of workers
- 21. Collective bargaining- representatives of workers negotiating with employers' associations
- 22. Industrial action- when workers disrupt production to put pressure on employers to agree to their demands
- 23. Industry- a group of firms producing the same product
- 24. Primary sector- covers industries which extract natural resources
- 25. Secondary sector- covers manufacturing and construction industries
- 26. Tertiary sector- covers industries which provide services
- 27. Quaternary sector- covers service industries that are knowledge based
- 28. internal growth- an increase in the size of a firm resulting from it enlarging existing plants or opening new ones
- 29. External growth- an increase in the size of a firm resulting from it merging or taking over another firm
- 30. Horizontal merger- the merger of firms producing the same product and at the same stage of production
- 31. Vertical merger- the merger of firms producing the same product, but at a different stage of production
- 32. Vertical merger backwards- a merger with a firm at an earlier stage of the supply chain
- 33. Vertical merger forwards- a merger with a firm at a later stage of the supply chain
- 34. Conglomerate merger- a merger between firms producing different products
- 35. Internal economies of scale lower long run average costs resulting from a firm growing in size
- 36. External economies of scale lower long run average costs resulting from an industry growing in size
- 37. Internal diseconomies of scale higher long run average costs arising from a firm growing too large
- 38. External diseconomies of scale higher long run average costs arising from an industry growing too large
- 39. Total cost- the total amount that has to be spent on the factors of production used to produce a product
- 40. Average total cost total cost divided by output
- 41. Fixed costs- cost which do not change with output in the short run
- 42. Average fixed cost-total fixed cost divided by output
- 43. Variable cost- costs that change with output
- 44. Average variable cost- total variable cost divided by output
- 45. Price- the amount of money that has to be given to obtain a product
- 46. Total revenue- the total amount of money received from selling a product
- 47. Average revenue- the total revenue divided by the quantity sold

- 48. Profit satisficing sacrificing some profit to achieve some goals
- 49. Profit maximisation making as much profit as possible
- 50. Market structure- the conditions which exist in a market including the number of firms
- 51. Competitive market- a market with a number of firms that compete with each other
- 52. Monopoly- a market with a single supplier
- 53. Barrier to entry- anything that makes it difficult for a firm to start producing the product
- 54. Barrier to exit- anything that makes it difficult for a firm to stop producing the product
- 55. Scale of production- the size of production units and the methods of production used

1.4. Government and the macroeconomy

- 1. Local government- a government organisation with the authority to administer a range of policies within an area of the country
- Natural monopoly- an industry where a single firm can produce at a lower average cost than two or more firms because of the existence of significant economies of scale
- 3. Strategic industries- industries are important for the economic development and safety of the country
- 4. National champions- industries that are, or have the potential to be, world leaders
- 5. Trade blocs- a regional group of countries that remove trade restrictions between them
- 6. Free international trade- the exchange of goods and services between countries without restriction
- 7. Economic growth- an increase in the output of an economy in the long run, an increase in the economy's productive potential
- 8. Actual economic growth- an increase in the output of an economy
- 9. Potential economic growth- an increase in an economy's productive capacity
- Aggregate demand the total demand for a country's product at a given price level. It consists of consumer expenditure, investment, government spending and net exports (exports-imports)
- 11. Aggregate supply- the total amount of goods and services that domestic firms are willing to supply at a given price level
- 12. Full employment- the lowest level of unemployment possible
- 13. Economically active- being a member of the labour force
- 14. Unemployment rate- the percentage of the labour force who are willing and able to work but are without jobs
- 15. Price stability- the price level in the economy not changing significantly over time

- 16. Inflation rate- the percentage rise in the price level of goods and services over time
- 17. Balance of payments- the record of a country's economic transactions with other countries
- 18. Budget- the relationship between government revenue and government spending
- 19. Budget deficit- government spending is higher than government revenue
- 20. Budget surplus- government revenue is higher than government spending
- 21. National debt- the total amount the government has borrowed over time
- 22. Multiplier effect- the final impact on aggregate demand being greater than initial change
- 23. Direct taxes- taxes on income and wealth
- 24. Indirect taxes- taxes on expenditure
- 25. Progressive tax- one which takes a larger percentage of the income or wealth of the rich
- 26. Proportional tax- one which takes the same percentage of income or wealth of all taxpayers
- 27. Regressive tax- one which takes a larger percentage of the income or wealth of the poor
- 28. Automatic stabilisers- forms of government expenditure and taxations that reduce fluctuations in economic activity, without any change in government policy
- 29. Inflation- the rise in the price level of goods and services over time
- 30. Informal economy- that part of the economy that is not regulated, protected or taxed by the government
- 31. Flat taxes- taxes with a single rate
- 32. Fiscal policy- decisions on government spending and taxation designed to influence aggregate demand
- 33. Expansionary fiscal policy- rises in government expenditure and/or cuts in taxation designed to increase aggregate demand
- 34. Contractionary fiscal policy cuts in government expenditure and/or rises in taxation designed to reduce aggregate demand
- 35. Monetary policy- decisions on the money supply, the rate of interest and the exchange rate taken to influence aggregate demand
- 36. Foreign exchange rate- the price of one currency in terms of anther currency or currencies
- 37. Expansionary monetary policy- increases in the money supply and/or the reduction in the rate of interest designed to increase aggregate demand
- 38. Contractionary monetary policy- cuts in the money supply or growth of money supply and/or rises in the rate of interest designed to reduce aggregate demand
- 39. Supply-side policy- measures designed to increase aggregate supply
- 40. Deregulation- the removal of rules and regulations
- 41. Gross domestic product (GDP)- the total output of a country
- 42. Circular flow of income- the movement of expenditure, income and output around the economy

- 43. Value added- the difference between the sales revenue received and the cost of raw materials used.
- 44. Transfer payments- transfers of income from one group to another not in return for providing a good or service
- 45. Nominal GDP- GDP at current market prices and so, not adjusted for inflation
- 46. Real GDP- GDP at constant prices and so, adjusted for inflation
- 47. Subsistence agriculture the output agricultural goods for farmers' personal use
- 48. Recession a reduction in real GDP over a period of six months or more
- 49. Sustainable economic growth- economic growth that does not endanger the country's ability to grow in the future
- 50. Employment- being involved in a productive activity for which a payment is received
- 51. Unemployment being without a job while willing and able to work
- 52. Claimant count- a measure of unemployment which counts as unemployed these in receipt of unemployment benefits
- 53. Labour force survey (ILO) Measure a measure of unemployment which counts as unemployed people who identify as such in a survey
- 54. Frictional unemployment- temporary unemployment arising from workers being in between jobs
- 55. Structural unemployment unemployment caused by long-term changes in the pattern of demand and methods of production
- 56. Cyclical unemployment unemployment caused by a lack of aggregate demand
- 57. Search unemployment unemployment arising from workers who have lost their jobs, looking for a job they are willing to accept
- 58. Casual unemployment- unemployment arising from workers regularly being between periods of employment
- 59. Seasonal unemployment- unemployment caused by a fall in demand at particular times of the year
- 60. Regional unemployment- unemployment caused by a decline in job opportunities in a particular area of the country
- 61. Technological unemployment- unemployment caused by workers being replaced by capital equipment
- 62. Deflation- a sustained fall in the prices of goods and services
- 63. Disinflation- a fall in the rate of inflation
- 64. Cost-push inflation- rises in the price level caused by higher costs of production
- 65. Demand-pull inflation- rises in the price level caused by excess demand
- 66. Wage-price spiral- wage rises leading to higher prices, in turn, lead to further wage claims and price rises
- 67. Monetary inflation- rises in the price level caused by an excessive growth of the money supply

- 68. Hyperinflation- a very rapid and large rise in the price level
- 69. Index-linking- changing payments in line with changes in the inflation rate
- 70. Menu costs- costs involved in having to change prices as a result of inflation
- 71. Shoe-leather costs- costs involved in moving money around to gain higher interest rates

1.5. Economic development

- Purchasing power parity- an exchange rate based on the ratio of the price of a basket of a products in different countries
- 2. Human development index (HDI) a measure of living standards which takes into account income, education and life expectancy
- 3. Absolute poverty- a condition where people's income is too low to enable them to meet their basic needs
- 4. Relative poverty a condition where people are poor in comparison to others in the country. Their income is too low to enable them to enjoy the average standard of living in their country
- 5. Vicious circle of poverty a situation where people become trapped in poverty
- 6. Emigration- the act of leaving the country to live in another country
- 7. Birth rate- the number of births in a year per 1000 population in a year
- 8. Death rate- the number of deaths in a year per 1000 population in a year
- 9. Infant mortality rate- the number of deaths per 1000 live births in a year
- 10. Population pyramid- a diagram showing the age and gender structure of a country's population
- 11. Optimum population- the size of population which maximizes the country's output per head
- 12. Economic development- an improvement in economic welfare

1.6. International trade and globalisation

- Globalisation- the process by which the world is becoming increasingly interconnected through trade and other links
- 2. Quota- a limit placed on imports and exports
- 3. Embargo- a ban placed on imports and exports
- 4. Exchange control- a limit on the amount of foreign currency that can be obtained
- 5. Infant industries- new industries with relatively low output and high cost
- 6. Declining industries- old industries which are going out of business
- Strategic industries- industries that are considered important for the survival or development of the country

- 8. Foreign exchange rate- the price of one currency in terms of another currency or currencies
- Fixed exchange rate an exchange rate whose value is set at a particular value in terms of another currency or currencies
- 10. Devaluation- a fall in the value of a fixed exchange rate
- 11. Revaluation- a rise in the value of a fixed exchange rate
- 12. Floating exchange rate an exchange rate which can change frequently as it determined by market forces
- 13. Appreciation- a rise in the value of a floating exchange rate
- 14. Depreciation- a fall in the value of a floating exchange rate
- 15. Trade in goods- the value of exported goods and imported goods
- 16. Trade in goods deficit- expenditure on imported goods exceeding revenue from exported goods

- 17. Trade in goods surplus revenue from exported goods exceeding expenditure on imported goods
- 18. Trade in services- the value of exported services and imported services
- 19. Trade in services deficit- expenditure on imported services exceeding revenue from exported services
- 20. Trade in goods surplus revenue from exported services exceeding expenditure on imported services
- 21. Primary income income earned by people working in different countries and investment income which comes into and goes out of the country
- 22. Secondary income transfers between residents and non-residents of money, goods or services, not in return for anything else
- 23. Current account balance- a record of the income received and the expenditure made by a country in its dealings with other countries

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