



**Cambridge Assessment**  
International Education

## Lesson plan

Persuasive writing practice

## Lesson plan – Persuasive writing practice

Persuasive writing	
<b>Learning objectives</b>	To practise persuasive writing techniques and style.
<b>Lesson objectives</b>	Learners will recognise parts of a persuasive text. Learners will discuss the purpose and audience of texts. Learners will discuss devices used in persuasive writing.
<b>Previous learning</b>	Learners have had some experience of persuasive texts and the language they use.
<b>Additional resources</b>	<b>Resources</b> <a href="https://www.readingrockets.org/strategies/persuasive_writing">https://www.readingrockets.org/strategies/persuasive_writing</a> <a href="https://www.teachwire.net/news/persuasive-writing-worksheets-and-resources-for-ks3-and-ks4-english">https://www.teachwire.net/news/persuasive-writing-worksheets-and-resources-for-ks3-and-ks4-english</a>

Plan		
Task 1	Classroom activities	Resources
	<p>In pairs, learners read a persuasive text, identifying its</p> <ul style="list-style-type: none"> <li>• purpose (what the text is trying to achieve),</li> <li>• form (the shape the writing takes, e.g., letter, speech)</li> <li>• key arguments.</li> </ul> <p>Give learners a persuasive essay (see Appendix 1 for an example article) discuss in small groups what the purpose and intended audience is for the text. The original question for this answer is:</p> <p><i>Write a magazine article for young people about how far they should keep up with the latest technologies.</i></p> <p>Learners identify the ways in which the reader is positioned by a text and the emotions which are evoked, supporting ideas with reference to language choice / evidence from text.</p> <p>Give learners a list of devices used in persuasive writing:</p> <ul style="list-style-type: none"> <li>• rhetorical questions</li> <li>• shocking statistics</li> <li>• emotive language.</li> </ul> <p>In groups, learners list points which could be used to balance an argument which gives only one viewpoint.</p>	<p><b>Useful resources include:</b></p> <ul style="list-style-type: none"> <li>• magazine articles and blogs which adopt strong views</li> <li>• samples of learner responses to a Paper 2 Q1 task (Example Candidate Responses booklet)</li> <li>• advertisement campaigns</li> <li>• online resources to find alternative views.</li> <li>• Charity appeal letter</li> </ul>
<b>Task 2</b>	Learners discuss as a class and evaluate how persuasive three texts on the same topic are.	
<b>Task 3</b>	<p>Learners identify bias in a text by collecting evidence, e.g., of exaggerated claims, hyperbolic language, threatening predictions.</p> <p>Learners work in pairs to refute a series of assertions. Then develop a persuasive essay against the original premise.</p> <p>Discuss the success criteria for an effective piece of persuasive writing. Learners use this as a check list. Content, tone, syntax, diction, and structure should be considered along with style and accuracy.</p>	

Additional information	
<b>Differentiation: How do you plan to give more support? How do you plan to challenge the more able learners?</b>	<p>Some learners might find it helpful to read a number of different persuasive texts and make a note of the types of words which are commonly used.</p> <p>More able learners could be asked to write their own title and answer for a persuasive examination question.</p>
<b>Assessment: How are you planning to check learners' learning?</b>	<p>Assessment will look for successful completion of a persuasive essay.</p>
Reflection and evaluation	
<ul style="list-style-type: none"> <li>• Were the lesson objectives realistic?</li> <li>• What did the learners learn today?</li> <li>• What was the learning atmosphere like?</li> <li>• Did my planned differentiation work well?</li> <li>• Did the timings work?</li> <li>• What changes did I make from my plan and why?</li> </ul>	
Summary and evaluation	
<ul style="list-style-type: none"> <li>• What went really well? (teaching / learning.)</li> <li>• What would improve the lesson?</li> <li>• What have I learned from this lesson that will inform my next lesson?</li> </ul>	

## Appendix 1 – Example Candidate Response

Latest Technology: Is it worth it?

The internet and technology are both beautiful things. Billions of people and objects around the world all elegantly connected by a series of overlapping webs as if it is all a part of some grand design. These two things simplify modern life and will continue to do so. However, does that mean that you ~~too~~ should buy <sup>all of</sup> into it?

If you are reading this article, you probably have experienced the internet. In fact, you might be ~~reading~~ reading this on a phone or computer right now. ~~What you may not know~~ If you are, there's probably some company somewhere that knows that you are. They know what time you opened your device, <sup>which</sup> ~~what~~ search engine you used, and which website and article you went to. These 'tech' companies <sup>sell your</sup> ~~are not selling your~~ data because they ~~have~~ to other companies in exchange for

money. These <sup>tech</sup> companies are not selling your data because they have no funds and their owners are destitute. They have millions, if not billions, in investments for ~~their~~ the growing technology market. They are selling the data to make a quick buck. Knowing this, it comes as no surprise that 47% of people hesitate to buy new technology because of concerns with their privacy. Technology companies should be wiser about how they use our data.

Of course, there is still a large group of people who do buy new technology. There is a group coined the 'early adopters' who simply get a thrill in knowing that they are part of an exclusive club of people with the latest in technology. They ~~switch~~<sup>buy new</sup> between products like they are groceries. There is also a group of professionals who buy the ~~technology~~<sup>new</sup> to see the new ideas and how these ~~creations~~<sup>ideas</sup> are implemented. They do this so they can improve a product that they are working on.

Then, there are normal people who buy a product to fulfill their own needs. They are often hesitant to buy new technology unless it is absolutely necessary. ~~Now~~

Now to address the question: should you buy it? The truth is <sup>that</sup> there is no simple answer. Young people tend to fall into all of these categories. Based on your need, I do, however, strongly recommend avoiding being like the first group. If you have a genuine interest in technology, you can always follow the news. It is best to not waste your money constantly buying the latest products. If you still want to